# GENERAL MEETING OF THE BOARD OF DIRECTORS OF THE CENTRAL TEXAS REGIONAL MOBILITY AUTHORITY

#### **RESOLUTION NO. 19-027**

#### APPROVING THE BUDGET FOR FISCAL YEAR 2020

WHEREAS, the Central Texas Regional Mobility Authority ("CTRMA") was created pursuant to the request of Travis and Williamson Counties and in accordance with provisions of the Transportation Code and the petition and approval process established in 43 Tex. Admin. Code § 26.01, et. seq. (the "RMA Rules"); and

WHEREAS, prudent management and fiscal oversight are overriding objectives of the CTRMA Board of Directors; and

WHEREAS, during the course of the year, CTRMA intends to issue one or more series of revenue bonds for the development of additional projects and to issue refunding bonds as market opportunities arise; and

WHEREAS, it is necessary and desirable to develop and adopt a budget for CTRMA operations for each fiscal year; and

WHEREAS, the Executive Director and staff have developed and recommend that the Board of Directors approve the budget for fiscal year 2019-2020 ("FY 2020") attached as Exhibit A.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors approves the FY 2020 Budget attached as Exhibit A; and

BE IT FURTHER RESOLVED that the FY 2020 Budget may be amended from time-to-time by approval of the Board of Directors; and

BE IT FURTHER RESOLVED that the Executive Director, or his designee, is hereby authorized to issue letter agreements committing funds from the Engineering, Operations, and Maintenance Budgets for non-project related general engineering services, provided such commitments do not exceed the amounts set forth in the FY 2020 Budget; and

BE IT FURTHER RESOLVED that the Executive Director is directed to provide a copy of this resolution with the attached FY 2020 Budget to Commissioners Courts for Williamson and Travis Counties; and

BE IT FURTHER RESOLVED that, by copy of this resolution, CTRMA hereby provides notice to the Commissioners Courts of Travis County, Texas and Williamson County, Texas of contemplated revenue bond issuances as required by Section 370.261, Texas Transportation Code.

Adopted by the Board of Directors of the Central Texas Regional Mobility Authority on the 26th day of June 2019.

Submitted and reviewed by:

Geoffrey Petroy, General Counsel

Approved:

Nikelle Meade

Vice Chair, Board of Directors

### Exhibit A

### FISCAL YEAR 2020 OPERATING BUDGET

JUNE 26, 2019





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This document contains revenue estimates and departmental spending plans for the fiscal year beginning July 1, 2019 and ending June 30, 2020. The adopted total revenues are \$139,914,143. Total estimated operating expenses are \$140,026,584 inclusive of \$52,005,687 in non-cash items such as amortization, depreciation, bond issuance expense and accreted interest. After consideration of all other inflows and outflows, a net positive flow of approximately \$12,367,449 is anticipated in the General Fund at June 30, 2020. In addition, this document includes the Authority's Operating Capital Budget, System Operating Budget and Debt Service Schedule for FY 2020.

As discussed below, this budget is influenced by several factors including our Strategic Plan, projects under development, under construction and under operation, the existing and projected population growth in the region, the regional economic conditions and projections, and our goal to maintain and improve customer service levels.

## **Strategic Plan**





<u>The Strategic Plan</u> (see graphic on the previous page) serves as a guiding document in the operation of the CTRMA and in the development of the FY 2020 budget. The Strategic Plan provides the roadmap to help assure alignment with our mission to "implement innovative, multi-modal transportation solutions that reduce congestion and create transportation choices that enhance quality of life and economic vitality".

#### **The major initiatives** anticipated in this budget are as follows:

- Explore opportunities for quicker realization of toll revenues;
- Continue work to develop a first class customer service program focusing on the entire customer interaction both in the payment of toll bills and the driver experience;
- Install key intelligent transportation system (ITS) assets to improve incident response, to assist customers in making informed decisions, and to aid in future planning efforts;
- Consolidate toll and traffic data sources into one sharable platform to support internal and external third party sources;
- Explore promising emerging mobility technologies to collaborate with our regional/state partners to harness the potential mobility benefits brought about through the realization of new technologies and a connected region;
- Increase the effectiveness of CTRMA roadways by supporting the implementation of park and ride facilities and travel demand management programs;
- Completion of the initial 3-year development/implementation process for our Asset Management System including year 2 of data collection on operating facilities;
- Continued development of a long range/future projects plan, a 5-year Capital Improvement Plan (including safety enhancements on operating facilities), and a 2 year letting schedule for regional projects.

Each department has articulated a Strategic Plan connection between their initiatives and goals for the upcoming year in their narrative section.

### **The primary cost drivers** impacting this budget include:

- A 56 lane mile addition (183 South interim and 45SW Toll) to our system, resulting in a 29% increase in our roadway inventory (effecting roadway maintenance, toll processing and collection, toll system operations and maintenance, data collection/reporting, and asset management);
- Two major projects under development (183 North and 183A Phase III);
- Two major projects under construction (183 South and 290/130 Direct Connects);
- Continued emphasis on Mobility Innovation by conducting user and technology research, testing, and developing implementation plans for new technology and collaborating with regional partners.



#### Revenues

The revenue estimate for FY 2020 of \$139.9 million is an approximate 41% increase over the FY 2019 budget. In comparing historical results for 183A Toll, 290 Toll, and the 71 Toll Lane, the Authority believes these projections are reasonable. Also included are non-system revenues from MoPac Express of \$19 million and SH 45SW of \$2.6 million. (Note: the overall revenue estimate is not reflective of any possible FY 2020 Board approved toll rate increase.)

#### **Expenses**

Expense estimates for FY 2020 are adopted at \$140.0 million representing a 26% increase over the FY 2019 budget. Because the Authority reports on an accrual basis, included in the expense estimate is \$52 million in non-cash expense items such as amortization, depreciation, bond issuance expense accruals, and accreted interest expense. The increase in year over year expense spans all departments in response to our 29% increase in roadway lane miles, major projects under development and under construction, and our continued emphasis on Mobility Innovation.

#### **Operating Capital Budget and Capital Improvement Program**

The Capital Improvement Program schedule reflects current and future construction projects. Each of these projects is in various stages of planning, development, or construction, and may have various sources of funding.

The operating Capital Budget includes roadway technology enhancements (fixed cameras, wrong way detection, dynamic message signage), automated license plate recognition for 183 South, a data platform, and the first phase of the Traffic Incident Management Center expansion. Also, included is a vehicle for Maintenance, a mobile customer service trailer, and portable message signs. Items funded through the Revenue and Replacement fund rather than the Operating budget are included.

#### Future Projections, Cash Flow and Debt Service Coverage

Cash flow is closely monitored as new projects are studied and vetted prior to becoming active projects. While the projected expenses in the adopted budget exceed estimated revenues, when non-cash expenses are removed and other funding sources are considered, the current projections result in a net cash inflow of \$12.4 million at the end of FY 2020 - after application of the CTRMA cash operating reserve policy. The cash flow projections are utilized to anticipate cash flow requirements as well as ensure that we remain in compliance with trust indentures, debt service coverage requirements and cash reserve policies. The FY 2020 adopted budget provides for debt service coverage levels at more than double the requirements of the trust indentures of 1.25 for Debt Service Senior Lien Bonds and 1.20 for Debt Service Subordinate Lien Bonds.



#### **Unrestricted Cash Reserves**

The Board of the Mobility Authority has a policy of maintaining unrestricted cash reserves to cover twelve months of cash expenses. It further allows the Executive Director, without Board approval, to lower the requirement to nine months should he deem it in the best interest of the CTRMA and will not adversely affect the financial stability of the organization. Lowering the unrestricted cash reserves below the nine-month level requires Board approval. As discussed in previous budget documents, when new projects come on line it may take the a few years to build up the reserves to cover a full year of maintenance and operations cash expenses. The adopted FY 2020 budget remains in compliance with the Board policy of maintaining unrestricted cash reserves to cover 12 months of cash expenses.

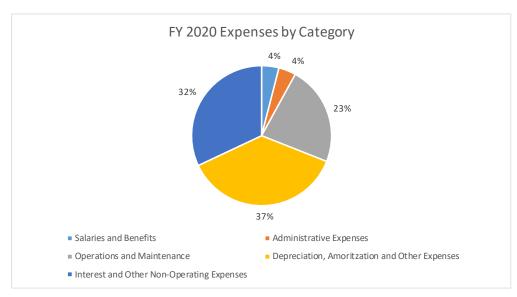


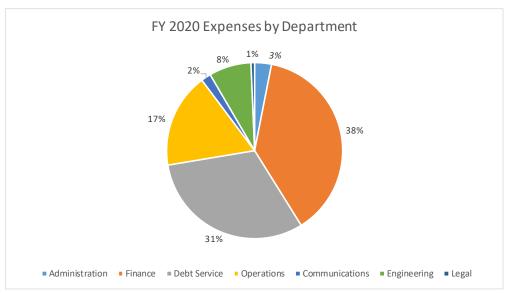
# Central Texas Regional Mobility Authority FY 2020 Consolidated System Summary of Revenue, Expenses and Cash Flow

		FY 2018 Actual Results		FY 2019 Adopted Budget		FY 2020 Adopted Budget
Revenues						
Operating Revenue:						
Tag Revenue	\$	69,704,827	\$	73,700,000	\$	97,816,954
Video Tolls		16,098,026		17,587,500		24,963,459
Fee Revenue		5,688,878		6,762,500		7,589,784
Total Operating Revenue	\$	91,491,730	\$	98,050,000	\$	130,370,198
Other Revenue:						
Interest Income		2,541,537		950,000		4,000,000
Grant Revenue		16,220,946		-		5,541,945
Miscellaneous Revenue		1,350		2,000		2,000
Total Other Revenue	\$	18,763,833	\$	952,000	\$	9,543,945
Total Revenue	\$	110,255,563	\$	99,002,000	\$	139,914,143
<u>Expenses</u>						
Administrative, Operating and Financing						
Salaries and Benefits		(4,199,052)		(5,607,917)		(6,108,107)
Administrative Expenses		(2,737,417)		(5,102,970)		(5,411,545)
Operations and Maintenance		(19,196,014)		(24,561,126)		(32,474,149)
Depreciation, Amoritzation and Other Expenses		(33,258,614)		(33,340,810)		(51,641,530)
Interest and Other Non-Operating Expenses		(34,107,692)		(42,060,066)		(44,391,254)
Total Expenses	\$	(93,498,789)	\$ (	(110,672,889)	\$	(140,026,584)
Plus: Non Cash Expenses						
Amortization Expense		1,545,222		1,515,559		771,625
Depreciation Expense		29,158,109		26,491,846		43,694,905
Bond Issuance Expense		226,753		1,413,508		250,000
Amortization Expense - Refund Savings		1,037,195		1,027,860		1,050,000
Accreted Interest		4,841,109		4,334,637		6,239,157
Total Non Cash Expenses	\$	36,808,388	\$	34,783,410	\$	52,005,687
Net Operating Cash Inflows					\$	51,893,245
Cash Inflows(Outflows)						
Operating Capital Budget						(14,878,600)
Debt Service - Principal Due						(13,215,000)
Regional Infrastructure Fund Payment- General	Fund					(3,000,000)
Manor Financial Assistance Agreement						4,494,000
Subtotal						(26,599,600)
Net Cash Flow FY 2019					\$	25,293,645
Estimated Operating Cash	Ralance	- lune 30 2019				88,015,538
Estimated Operating Cash						113,309,183
Board Operating Cash						(100,941,734)
-		-			_	
Designated for Allocation to Future Del	or servic	e/Reserve Policy			\$	12,367,449

### Consolidated Summary of Revenues and Expenses

	FY 2018 FY 2019			FY 2020	Increase		
		Actuals	Ad	lopted Budget	Ad	opted Budget	(Decrease)
Salaries and Benefits	\$	4,199,052	\$	5,607,917	\$	6,108,107	8.92%
Administrative Expenses		2,737,417		5,102,970		5,411,545	6.05%
Operations and Maintenance		19,196,014		24,561,126		32,474,149	32.22%
Depreciation, Amoritzation and Other Expenses		33,258,614		33,340,810		51,641,530	54.89%
Interest and Other Non-Operating Expenses		34,107,692		42,060,066		44,391,254	5.54%
Total Expenses	\$	93,498,789	\$	110,672,889	\$	140,026,584	26.52%







	•				
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Revenue					
Operating Revenue					
Tag Revenue	69,704,827	73,700,000	67,441,011	97,816,954	32.72%
Video Tolls	16,098,026	17,587,500	15,894,332	24,963,459	41.94%
Fee Revenue	5,688,878	6,762,500	4,946,314	7,589,784	12.23%
Total Operating Revenue	91,491,730	98,050,000	88,281,656	130,370,198	32.96%
Other Revenue					
Interest Income	2,541,537	950,000	4,250,763	4,000,000	321.05%
Grant Revenue	16,220,946	-	4,600,439	5,541,945	0.00%
Miscellaneous	1,350	2,000	37,200	2,000	0.00%
Gain/Loss on Sale of Asset	-	-	4,348	-	0.00%
Total Other Revenue	18,763,833	952,000	8,892,750	9,543,945	902.52%
Total Revenue	\$ 110,255,563	\$ 99,002,000	\$ 97,174,406	\$ 139,914,143	41.32%
Expenses					
Salaries and Benefits					
Salaries & Wages					
Salary Expense-Regular	2,967,036	4,138,603	3,304,895	4,469,989	8.01%
Salary Reserve	-	80,000	-	80,000	0.00%
Total Salaries	2,967,036	4,218,603	3,304,895	4,549,989	7.86%
Contractual Employees Expense					
Benefits					
TCDRS	415,385	579,405	409,863	632,057	9.09%
FICA	128,873	190,792	137,660	204,345	7.10%
FICA MED	45,627	65,880	44,171	67,769	2.87%
Health Insurance Expense	332,091	391,184	317,180	510,762	30.57%
Life Insurance Expense	14,167	11,165	6,290	8,033	-28.05%
Auto Allowance Expense	10,625	10,200	8,075	10,200	0.00%
Other Benefits	269,785	136,476	144,516	122,131	-10.51%
Total Benefits	1,216,553	1,385,103	1,067,755	1,555,296	12.29%
Payroll Taxes					
Unemployment Taxes	15,463	4,212	543	2,822	-33.01%
Unemployment Taxes Total Payroll Taxes	15,463 15,463	4,212 4,212	543 543	2,822 2,822	-33.01% -33.01%



	Actual	Pudget	FY 2019	Adopted	% Change
	Actual	Budget Amount	Actual as of	Adopted Budget	% Change From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Administrative					
Administrative and Office Expenses					
Accounting	8,062	10,000	6,736	10,000	0.00%
Auditing	72,000	125,000	74,571	125,000	0.00%
Human Resources	30,010	35,000	8,638	40,000	14.29%
Legal	550	-	-	-	0.00%
IT Services	146,979	174,000	100,931	307.700	76.84%
Internet	4,887	4,550	4,950	450	-90.11%
Software Licenses	32,375	85,700	43,978	123,100	43.64%
Cell Phones	17,686	16,100	13,593	23,891	48.39%
Local Telephone Service	12,414	12,000	7,506	120,000	900.00%
Overnight Delivery Services	680	500	93	550	10.00%
Local Delivery Services	29	600	87	725	20.83%
Copy Machine	14,226	24,000	13,503	14,735	-38.60%
Repair & Maintenance-General	5,416	15,500	2,450	14,200	-8.39%
Meeting Facilities	-	-	-	5,000	0.00%
CommunityMeeting/ Events	-	15,000	-	7,000	-53.33%
Meeting Expense	7,831	16,000	8,212	14,750	-7.81%
Public Notices	25	100	-	100	0.00%
Toll Tag Expense	2,987	3,150	1,956	4,150	31.75%
Parking / Local Ride Share	719	1,800	1,218	2,800	55.56%
Mileage Reimbursement	5,473	9,900	2,912	8,300	-16.16%
Insurance Expense	175,306	251,000	157,961	256,200	2.07%
Rent Expense	527,968	650,000	462,095	720,000	10.77%
Building Parking	-	-	1,795	27,000	0.00%
Legal	336,593	396,500	234,836	500,000	26.10%
Total Administrative and Office Expenses	1,402,216	1,846,400	1,148,020	2,325,651	25.96%
Office Supplies					
Books & Publications	4,381	5,700	3,915	5,000	-12.28%
Office Supplies	11,624	16,000	9,357	17,000	6.25%
Misc Office Equipment	-	-	9,610	10,250	0.00%
Computer Supplies	12,538	152,550	42,314	169,400	11.05%
Copy Supplies	1,488	3,000	1,188	3,000	0.00%
Other Reports-Printing	-	8,000	3,627	8,000	0.00%
Office Supplies-Printed	1,833	2,600	3,163	5,250	101.92%
Misc Materials & Supplies	-	750	-	750	0.00%
Postage Expense	384	800	271	850	6.25%
Total Office Supplies	32,247	189,400	73,445	219,500	15.89%



Account Name         Amount FY 2018         Amount FY 2019         Actual as of 4/30/2019         Budget FY 2020         From Prior Year           Communications and Public Relations         19,804         55,000         47,965         60,000         9.09           Website Maintenance         105,664         100,300         32,131         105,000         4.69           Research Services         179,589         450,000         (56,385)         770,000         71.115           Communications and Marketing         188,040         800,000         343,155         300,500         -62,441           Advertising Expense         484,009         821,500         612,867         755,000         -8.09           Direct Mail         726         15,800         31,663         10,000         -36,715           Video Production         8,913         258,820         9.898         150,000         -42,049           Photography         5,857         112,500         5,039         10,000         -20,000           Radio         13,244         75,000         77,896         50,000         -33,335           Other Public Relations         163         20,000         -0,000         -33,335           Other Julia Relations         1,00         -0,00						
Communications and Public Relations           Graphic Design Services         19,804         55,000         47,965         60,000         9.095           Website Maintenance         105,664         100,300         32,131         105,000         4.695           Research Services         179,589         450,000         (56,385)         770,000         71.11           Communications and Marketing         188,040         800,000         343,155         300,500         -62.44           Advertising Expense         484,009         821,500         612,867         755,000         -8.09           Direct Mail         726         15,800         31,663         10,000         -36.71           Video Production         8,913         258,820         92,898         150,000         -42.04           Photography         5,857         12,500         5,039         10,000         -20.00           Radio         13,244         75,000         77,896         50,000         -33.33           Other Public Relations         38,448         60,000         73,693         140,000         13.33           Promotional Items         163         20,000         6,300         20,000         10.00           Displays	Account Name	Amount	Amount	Actual as of	Budget	% Change From Prior Year
Graphic Design Services         19,804         55,000         47,965         60,000         9.09           Website Maintenance         105,664         100,300         32,131         105,000         4,691           Research Services         179,589         450,000         (56,385)         770,000         71.115           Communications and Marketing         188,040         800,000         343,155         300,500         -62,448           Advertising Expense         484,009         821,500         612,867         755,000         -8.09           Direct Mail         726         15,800         31,663         10,000         -36,713           Video Production         8,913         258,820         92,898         150,000         -42,044           Photography         5,857         12,500         5,039         10,000         -20,000           Radio         13,244         75,000         77,896         50,000         -33,333           Other Public Relations         38,448         60,000         73,693         140,000         133,333           Promotional Items         163         20,000         6,300         20,000         0.00           Displays         2,124         5,000         3,712         6,50	Communications and Dublic Deletions					
Website Maintenance         105,664         100,300         32,131         105,000         4,693           Research Services         179,889         450,000         (56,385)         770,000         71.115           Communications and Marketing         188,040         800,000         343,155         300,500         -62,445           Advertising Expense         484,009         821,500         612,867         755,000         -8.099           Direct Mail         726         15,800         31,663         10,000         -36.715           Video Production         8,913         258,820         92,898         150,000         -42.045           Photography         5,857         12,500         5,039         10,000         -20.006           Radio         13,244         75,000         77,896         50,000         -33.33           Other Public Relations         38,448         60,000         73,693         140,000         133.33           Promotional Items         163         20,000         -         -         -         -100,000           Annual Report printing         -         5,000         3,712         6,500         30.00           Direct Mail Printing         -         5,000         4,261		10.004	EE 000	47.065	60,000	0.000/
Research Services         179,589         450,000         (56,385)         770,000         71.113           Communications and Marketing         188,040         800,000         343,155         300,500         -62.448           Advertising Expense         484,009         821,500         612,867         755,000         -8.093           Direct Mail         726         15,800         31,663         10,000         -36.715           Video Production         8,913         258,820         92,898         150,000         -42.045           Photography         5,857         12,500         5,039         10,000         -30.005           Radio         13,244         75,000         77,896         50,000         -33.335           Promotional Items         163         20,000         6,300         20,000         0.000           Displays         2,124         5,000         -         -         - 100,000           Annual Report printing         -         5,000         3,712         6,500         30.00           Other Communication Expenses         53,906         70,000         10,144         56,204         -19.715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340		•	•	•	•	
Communications and Marketing         188,040         800,000         343,155         300,500         -62,448           Advertising Expense         484,009         821,500         612,867         755,000         -8.099           Direct Mail         726         15,800         31,663         10,000         -36.713           Video Production         8,913         258,820         92,898         150,000         -42,045           Photography         5,857         12,500         5,039         10,000         -20,000           Radio         13,244         75,000         77,896         50,000         -33,333           Other Public Relations         38,448         60,000         73,693         140,000         133,333           Promotional Items         163         20,000         6,300         20,000         0.000           Displays         2,124         5,000         -7         -         - 100,000           Annual Report printing         -         5,000         3,712         6,500         30,000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,715           Total Communications and Public Relations         1,100,486         2,753,920         1,285		•	•	•	•	
Advertising Expense         484,009         821,500         612,867         755,000         -8.095           Direct Mail         726         15,800         31,663         10,000         -36.715           Video Production         8,913         258,820         92,898         150,000         -42.045           Photography         5,857         12,500         5,039         10,000         -20.005           Radio         13,244         75,000         77,896         50,000         -33.335           Other Public Relations         38,448         60,000         73,693         140,000         133.335           Promotional Items         163         20,000         6,300         20,000         0.000           Displays         2,124         5,000         -         -         -         -100,000           Annual Report printing         -         5,000         3,712         6,500         30,000           Direct Mail Printing         -         5,000         4,261         30,000         500,000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,715           Total Communication Expenses         1,509         3,050         1,285,340		•	•		,	
Direct Mail         726         15,800         31,663         10,000         -36,715           Video Production         8,913         258,820         92,888         150,000         -42,045           Photography         5,857         12,500         5,039         10,000         -20,005           Radio         13,244         75,000         77,896         50,000         -33,335           Other Public Relations         38,448         60,000         73,693         140,000         133,335           Promotional Items         163         20,000         6,300         20,000         0.005           Annual Report printing         -         5,000         3,712         6,500         30,000           Direct Mail Printing         -         5,000         3,712         6,500         30,000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,711           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10,565           Employee Development         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310 </td <td>5</td> <td>•</td> <td>•</td> <td>•</td> <td>· ·</td> <td></td>	5	•	•	•	· ·	
Video Production         8,913         258,820         92,898         150,000         -42,045           Photography         5,857         12,500         5,039         10,000         -20,005           Radio         13,244         75,000         77,896         50,000         -33,333           Other Public Relations         38,448         60,000         73,693         140,000         133,333           Promotional Items         163         20,000         6,300         20,000         0.000           Displays         2,124         5,000         -         -         - 100,000           Annual Report printing         -         5,000         3,712         6,500         30,000           Direct Mail Printing         -         5,000         4,261         30,000         500,000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,713           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10,566           Employee Development         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310	- ·	,	,	· ·	-	
Photography         5,857         12,500         5,039         10,000         -20,000           Radio         13,244         75,000         77,896         50,000         -33,333           Other Public Relations         38,448         60,000         73,693         140,000         133,333           Promotional Items         163         20,000         6,300         20,000         0.00           Displays         2,124         5,000         3,712         6,500         30,000           Annual Report printing         -         5,000         3,712         6,500         30,000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10,569           Employee Development         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310         65,000         21,500           Continuing Education         874         15,500         385         11,000         -29,035           Professional Development         11,314         19,000         7,786				· ·	•	
Radio         13,244         75,000         77,896         50,000         -33.333           Other Public Relations         38,448         60,000         73,693         140,000         133.333           Promotional Items         163         20,000         6,300         20,000         0.000           Displays         2,124         5,000         -         -         -         -         -10,000           Annual Report printing         -         5,000         3,712         6,500         30.000           Direct Mail Printing         -         5,000         4,261         30,000         500.000           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,713           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10,569           Employee Development         1         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310         65,000         21,500           Continuing Education         874         15,500         385         11,000         -29.03           Professional Development <td< td=""><td></td><td>•</td><td>,</td><td>•</td><td>,</td><td></td></td<>		•	,	•	,	
Other Public Relations         38,448         60,000         73,693         140,000         133.333           Promotional Items         163         20,000         6,300         20,000         0.005           Displays         2,124         5,000         -         -         -         -100,005           Annual Report printing         -         5,000         3,712         6,500         30.00           Direct Mail Printing         -         5,000         4,261         30,000         500.00           Other Communication Expenses         53,906         70,000         10,144         56,204         -19,715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         1,500,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         1,559         3,050         1,321         4,725         54.925           Agency Memberships         37,287         53,500         42,310         65,000         21.505           Continuing Education         874         15,500         385         11,000         -29.035           Professional Development         11,314 <td>5 · ·</td> <td>•</td> <td>•</td> <td>· ·</td> <td>•</td> <td></td>	5 · ·	•	•	· ·	•	
Promotional Items         163         20,000         6,300         20,000         0.005           Displays         2,124         5,000         -         -         -100.005           Annual Report printing         -         5,000         3,712         6,500         30.00           Direct Mail Printing         -         5,000         4,261         30,000         500.00           Other Communication Expenses         53,906         70,000         10,144         56,204         -19.715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         1         1,559         3,050         1,321         4,725         54.925           Agency Memberships         37,287         53,500         42,310         65,000         21.505           Continuing Education         874         15,500         385         11,000         -29.03           Professional Development         11,314         19,000         7,786         31,500         65.799           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000		•	,	,	•	
Displays         2,124         5,000         -         -         -100.00           Annual Report printing         -         5,000         3,712         6,500         30.00           Direct Mail Printing         -         5,000         4,261         30,000         500.00           Other Communications suppenses         53,906         70,000         10,144         56,204         -19,719           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.569           Employee Development         1,559         3,050         1,321         4,725         54.925           Agency Memberships         37,287         53,500         42,310         65,000         21.509           Continuing Education         874         15,500         385         11,000         -29.03           Professional Development         11,314         19,000         7,786         31,500         65.799           Other Licenses         248         1,700         243         800         -52.949           Seminars and Conferences         20,382         41,000         21,605         45,855         11.849           Travel         53,891         70,000         68,019			· ·	•	•	133.33%
Annual Report printing - 5,000 3,712 6,500 30.00 Direct Mail Printing - 5,000 4,261 30,000 500.00 Other Communication Expenses 53,906 70,000 10,144 56,204 -19.715 Total Communications and Public Relations 1,100,486 2,753,920 1,285,340 2,463,204 -10.565 Employee Development Subscriptions 1,559 3,050 1,321 4,725 54.925 Agency Memberships 37,287 53,500 42,310 65,000 21.505 Continuing Education 874 15,500 385 11,000 -29.035 Professional Development 111,314 19,000 7,786 31,500 65.795 Other Licenses 248 1,700 243 800 -52.945 Seminars and Conferences 20,382 41,000 21,605 45,855 11.845 Travel 53,891 70,000 68,019 130,810 86.875 Travel 125,555 203,750 141,669 289,690 42.185 Financing and Banking Fees Trustee Fees 38,188 45,000 35,750 52,000 15.565 Bank Fee Expense 5,059 6,500 2,392 6,500 0.005 Arbitrage Rebate Calculation 8,355 13,000 8,395 10,000 -23.085 Rating Agency Expense 15,500 30,000 16,000 30,000 0.005			•	6,300	20,000	0.00%
Direct Mail Printing         -         5,000         4,261         30,000         500.00           Other Communication Expenses         53,906         70,000         10,144         56,204         -19.715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310         65,000         21,505           Continuing Education         874         15,500         385         11,000         -29,035           Professional Development         11,314         19,000         7,786         31,500         65,795           Other Licenses         248         1,700         243         800         -52,945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Financing and Banking Fees         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees         38,188		2,124	5,000	-	-	-100.00%
Other Communication Expenses         53,906         70,000         10,144         56,204         -19.715           Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         Subscriptions         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310         65,000         21.505           Continuing Education         874         15,500         385         11,000         -29.035           Professional Development         11,314         19,000         7,786         31,500         65.795           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000		-	•	,	6,500	30.00%
Total Communications and Public Relations         1,100,486         2,753,920         1,285,340         2,463,204         -10.565           Employee Development         Subscriptions         1,559         3,050         1,321         4,725         54.925           Agency Memberships         37,287         53,500         42,310         65,000         21.505           Continuing Education         874         15,500         385         11,000         -29.035           Professional Development         11,314         19,000         7,786         31,500         65.795           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure <td>Direct Mail Printing</td> <td>-</td> <td>5,000</td> <td>4,261</td> <td>30,000</td> <td>500.00%</td>	Direct Mail Printing	-	5,000	4,261	30,000	500.00%
Employee Development           Subscriptions         1,559         3,050         1,321         4,725         54.925           Agency Memberships         37,287         53,500         42,310         65,000         21.505           Continuing Education         874         15,500         385         11,000         -29.035           Professional Development         11,314         19,000         7,786         31,500         65.795           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005	Other Communication Expenses			•	•	-19.71%
Subscriptions         1,559         3,050         1,321         4,725         54,925           Agency Memberships         37,287         53,500         42,310         65,000         21,505           Continuing Education         874         15,500         385         11,000         -29,035           Professional Development         11,314         19,000         7,786         31,500         65,795           Other Licenses         248         1,700         243         800         -52,945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,3	Total Communications and Public Relations	1,100,486	2,753,920	1,285,340	2,463,204	-10.56%
Agency Memberships       37,287       53,500       42,310       65,000       21.500         Continuing Education       874       15,500       385       11,000       -29.035         Professional Development       11,314       19,000       7,786       31,500       65.795         Other Licenses       248       1,700       243       800       -52.945         Seminars and Conferences       20,382       41,000       21,605       45,855       11.845         Travel       53,891       70,000       68,019       130,810       86.875         Total Employee Development       125,555       203,750       141,669       289,690       42.185         Financing and Banking Fees       38,188       45,000       35,750       52,000       15.565         Bank Fee Expense       5,059       6,500       2,392       6,500       0.005         Continuing Disclosure       9,812       15,000       3,500       15,000       -23.085         Arbitrage Rebate Calculation       8,355       13,000       8,395       10,000       -23.085         Rating Agency Expense       15,500       30,000       16,000       30,000       0.005	Employee Development					
Continuing Education         874         15,500         385         11,000         -29.035           Professional Development         11,314         19,000         7,786         31,500         65.795           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Subscriptions	1,559	3,050	1,321	4,725	54.92%
Professional Development         11,314         19,000         7,786         31,500         65.795           Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Agency Memberships	37,287	53,500	42,310	65,000	21.50%
Other Licenses         248         1,700         243         800         -52.945           Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Continuing Education	874	15,500	385	11,000	-29.03%
Seminars and Conferences         20,382         41,000         21,605         45,855         11.845           Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Professional Development	11,314	19,000	7,786	31,500	65.79%
Travel         53,891         70,000         68,019         130,810         86.875           Total Employee Development         125,555         203,750         141,669         289,690         42.185           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.565           Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Other Licenses	248	1,700	243	800	-52.94%
Total Employee Development         125,555         203,750         141,669         289,690         42.188           Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.568           Bank Fee Expense         5,059         6,500         2,392         6,500         0.008           Continuing Disclosure         9,812         15,000         3,500         15,000         0.008           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.088           Rating Agency Expense         15,500         30,000         16,000         30,000         0.009	Seminars and Conferences	20,382	41,000	21,605	45,855	11.84%
Financing and Banking Fees           Trustee Fees         38,188         45,000         35,750         52,000         15.569           Bank Fee Expense         5,059         6,500         2,392         6,500         0.009           Continuing Disclosure         9,812         15,000         3,500         15,000         0.009           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.089           Rating Agency Expense         15,500         30,000         16,000         30,000         0.009	Travel	53,891	70,000	68,019	130,810	86.87%
Trustee Fees         38,188         45,000         35,750         52,000         15.569           Bank Fee Expense         5,059         6,500         2,392         6,500         0.009           Continuing Disclosure         9,812         15,000         3,500         15,000         0.009           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.089           Rating Agency Expense         15,500         30,000         16,000         30,000         0.009	Total Employee Development	125,555	203,750	141,669	289,690	42.18%
Bank Fee Expense         5,059         6,500         2,392         6,500         0.005           Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Financing and Banking Fees					
Continuing Disclosure         9,812         15,000         3,500         15,000         0.005           Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Trustee Fees	38,188	45,000	35,750	52,000	15.56%
Arbitrage Rebate Calculation         8,355         13,000         8,395         10,000         -23.085           Rating Agency Expense         15,500         30,000         16,000         30,000         0.005	Bank Fee Expense	5,059	6,500	2,392	6,500	0.00%
Rating Agency Expense 15,500 30,000 16,000 30,000 0.009	Continuing Disclosure	9,812	15,000	3,500	15,000	0.00%
	Arbitrage Rebate Calculation	8,355	13,000	8,395	10,000	-23.08%
	Rating Agency Expense	15,500	30,000	· ·	30,000	0.00%
	Total Financing and Banking Fees	76,913	109,500	66,037	113,500	3.65%
			•	,		6.05%



	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Operations and Maintenance					
Operations and Maintenance Consulting					
General Engineering Consultant					
GEC-Trust Indenture Support					
GEC 1.1 Annual O&M Budget Development	9,107	29,000	8,810	16,000	-44.83%
GEC 1.2 Annual Facility Inspections	109,862	140,000	142,483	278,000	98.57%
GEC 1.5 Other Document Review	3,200	-	-	-	0.00%
GEC-Financial Planning Support					
GEC 2.1 Program Funding Support	-	51,000	67,233	285,000	458.82%
GEC-Toll Ops Support		•	-	-	
GEC 3.1 Operations Center Support	3,109	50,000	13,721	-	-100.00%
GEC 3.2 Toll Operations Support	-	199,786	109,912	1,498,222	649.91%
GEC-Roadway Ops Support		, - <del>-</del>	<b>,</b> - : <del>-</del>	,,	
GEC 4.1 Driveway and Utility Permitting	63,000	50,000	7,344	35,000	-30.00%
GEC 4.3 Maintenance Contract Support/Oversight	257,164	364,489	134,405	474,000	30.05%
GEC 4.4 Traffic Data Gathering and Analysis	304,804	553,489	343,219	730,000	31.89%
GEC 4.6 Best Business Practices/Policies Support	-	150,000	-	150,000	0.00%
GEC 4.7 Warranty	-	12,000	-	15,000	25.00%
GEC-Technology Support		,000		20,000	_5.5570
GEC 5.1 Technology Development	2,106	627,428	299,070	1,000,000	59.38%
GEC 5.2 Technology Maintenance	-	230,000	193,230	28,000	-87.83%
GEC-Public Information Support		,0		,_,	
GEC 6.1 Outreach - Non Project	171,581	-	7,620	-	0.00%
GEC 6.2 Public Information - Non Project	70,162	120,000	2,256	325,000	170.83%
GEC 6.3 CTRMA Meeting Support	1,810	-	-	-	0.00%
GEC-General Support	2,020				0.0070
GEC 7.1 Program Management	577,718	198,000	191,098	187,000	-5.56%
GEC 7.2 Technical Resource Support	29,426	75,568	25,135	284,000	275.82%
GEC 7.3 Study and Report Review	212,355	40,000	233,516	250,000	0.00%
GEC 7.4 Agency Coordination - Non Project	121,550	550,000	187,579	750,000	36.36%
GEC 7.5 Other Initiatives - Non Project	610,894	580,000	164,888	750,000	29.31%
GEC 7.6 Other Initiatives - Project	21,406	-	-	-	0.00%
General System Consultant	335,063	500,000	341,831	1,318,626	163.73%
Traffic Modeling	514,361	590,000	68,866	150,000	0.00%
Traffic Moderning  Traffic and Revenue Consultant	212,721	150,000	111,909	300,000	100.00%
Total Operations and Maintenance Consulting	3,631,398	5,260,760	2,654,124	8,823,848	67.73%
Road Operations and Maintenance	3,031,330	3,200,700	2,037,124	0,023,040	07.73/0
Roadway Maintenance	3,053,020	4,507,900	2,289,503	4,400,000	-2.39%
Landscape Maintenance	129	-	-,203,303	-,-00,000	0.00%
Signal & Illumination Maint	12,554	_	_	_	0.00%
Maintenance Supplies-Roadway	91,020	117,800	18,976	237,000	101.19%
Tools & Equipment Expense	346	1,000	442	1,500	50.00%
Gasoline	14,379	18,700	12,130	21,600	15.51%
Repair & Maintenance-Vehicles		6,500			-38.46%
•	4,170 26,762	0,500	4,008	4,000	-38.46% 0.00%
Roadway Operations	26,763 148,442	200 000	124 622	250 000	
Electricity - Roadways	148,442	200,000	124,623	250,000	25.00%
Total Road Operations and Maintenance	3,350,822	4,851,900	2,449,682	4,914,100	1.28%



Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Toll Processing and Collection Expense					
Image Processing	1,971,292	3,200,000	1,165,220	3,392,460	6.01%
Tag Collection Fees	7,544,838	6,633,000	4,355,015	7,283,817	9.81%
Court Enforcement Costs	31,875	49,080	7,875	50,000	1.87%
DMV Lookup Fees	435	500	772	1,000	100.00%
Total Toll Processing and Collections	9,548,440	9,882,580	5,528,882	10,727,277	8.55%
Toll Operations Expense					
Generator Fuel	382	2,000	1,228	2,500	25.00%
Fire and Burglar Alarm	493	500	370	600	20.00%
Refuse	1,255	1,500	1,107	1,500	0.00%
Telecommunications	71,410	120,000	45,271	-	-100.00%
Water - Irrigation	4,777	10,000	3,024	10,000	0.00%
Electricity	1,527	2,500	1,058	2,500	0.00%
ETC spare parts expense	-	50,000	5,573	25,000	-50.00%
Repair & Maintenace Toll Equip	_	5,000	-	150,000	2900.00%
Law Enforcement	331,993	290,000	182,675	275,000	-5.17%
ETC Maintenance Contract	2,162,183	1,988,386	1,493,468	4,524,236	127.53%
ETC Toll Management Center System Operation	1,364	360,000	-	402,588	11.83%
ETC Development	89,970	1,636,000	560,184	2,362,000	44.38%
ETC Testing	-	100,000	52,536	253,000	153.00%
Total Toll Operations	2,665,354	4,565,886	2,346,495	8,008,924	75.41%
Total Operations and Maintenance	19,196,014	24,561,126	12,979,183	32,474,149	32.22%
Other Expenses					
Special Projects and Contingencies					
HERO	576,280	148,000	110,872	150,000	1.35%
Special Projects	-	500,000	53,203	400,000	-20.00%
71 Express Net Revenue Payment	919,168	3,635,405	3,362,688	4,500,000	23.78%
Technology Task Force	3,000	650,000	156,240	525,000	-19.23%
Other Contractual Svcs	1,056,007	150,000	167,548	150,000	0.00%
Contingency	828	250,000	-	400,000	60.00%
Total Special Projects and Contingencies	2,555,283	5,333,405	3,850,551	6,125,000	14.84%
Non Cash Expenses					
Amortization Expense	508,027	487,699	367,844	771,625	58.22%
Amort Expense - Refund Savings	1,037,195	1,027,860	869,236	1,050,000	2.15%
Dep Exp- Furniture & Fixtures	2,614	3,014	2,178	2,620	-13.07%
Dep Expense - Equipment	16,756	15,999	13,333	16,000	0.01%
Dep Expense - Autos & Trucks	20,826	37,437	22,198	40,500	8.18%
Dep Expense-Buildng & Toll Fac	176,840	176,748	136,979	176,800	0.03%
Dep Expense-Highways & Bridges	25,013,602	22,541,478	18,681,575	38,568,000	71.10%
Dep Expense-Toll Equipment	2,698,611	2,485,026	2,215,300	3,670,250	47.69%
Dep Expense - Signs	325,893	326,893	271,578	326,200	-0.21%
Dep Expense-Land Improvemts	884,934	884,934	737,445	884,935	0.00%
Depreciation Expense-Computers	18,034	20,317	8,480	9,600	-52.75%
Total Non Cash	30,703,331	28,007,405	23,326,144	45,516,530	62.52%
Total Other Expenses	33,258,614	33,340,810	27,176,694	51,641,530	54.89%



Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Non Operating Expenses					
Bond issuance expense	226,753	1,413,508	2,443,880	250,000	-82.31%
Loan Fee Expense	-	-	47,619	75,000	0.00%
Interest Expense	33,824,939	40,371,558	28,454,987	43,741,254	8.35%
Community Initiatives	56,000	275,000	55,942	325,000	18.18%
Total Non Operating Expense	34,107,692	42,060,066	33,002,428	44,391,254	5.54%
Total Expenses	93,498,789	110,672,889	80,246,009	140,026,584	26.52%
Net Income	\$ 16,756,775	\$ (11,670,889)	\$ 16,928,397	\$ (112,442)	-



The primary role of the Administration Department is to manage the agency, its Departments, programs, and projects in alignment with the Strategic Plan. The Agency's Mobility Innovation Program and general support for the Board of Directors is also included in this Department.

Toll and transportation technology is rapidly changing. The addition of SH 45 Southwest and 183 South Interim will increase the size (29% increase in lane miles) and complexity of CTRMA's roadway toll and technology systems. It is imperative that CTRMA's toll and technology systems have the flexibility and capacity to support the future roadway expansion, technology changes and advancements and to support the needs of our customers through enhanced communication. Funding is included to review and modernize our toll and technology systems to ensure that best practices are used. We continuously research new ways to communicate with our customers to provide them with the information needed to make travel decisions.

#### Goals and Initiatives:

#### • Champion regional coordination

- Continue partnership with major regional mobility providers (Travis/Williamson/Hays Counties, TxDOT, CAMPO, CapMetro, City of Austin, and Capitol Area Council of Governments) to promote a coordinated, regional mobility system.
- Assessing what is needed to make sure our roadways and mobility initiatives are the "smartest" they can be and ready for whatever drivers and technology require.
  - Funding dedicated to continue researching new and alternative modes of travel, current and future.
  - Dedicate resources to participate and support regional efforts to evaluate and prepare for the next generation of innovative technologies and mode choice (i.e. Automated/Connected Vehicles).
  - Conduct research to evaluate customer interactions and behavior to enhance the customer's experience.

#### • New and Alternative Modes of Transportation.

- Mobility Initiatives Continue partnership with major regional partners (CAMPO, CapMetro, City of Austin, and Capitol Area Council of Governments) in an effort to develop regional mobility solutions using TDM initiatives.
- Park and Ride Continue to work with CAMPO, CapMetro, and other regional partners to develop and implement the Park and Ride system in connection with CTRMA roadway facilities. Funded as Projects under Development on the Capital Improvement Projects list.



 Mokan Corridor - Connected and Autonomous Vehicle Evaluation – explore the feasibility and potential benefits of connected and autonomous vehicles, including transit, on MoKan and other corridors. Funded as Projects under Development on the Capital Improvement Projects list.

Strategic Goals: Explore Efforts that Extend Beyond Roadways, Explore Transformative Technology and Adopt Industry Best Practices

 Workforce Development – Continue the development of the Workforce program, expand network of collaborating partners, define program performance metrics, and implement job training.

Strategic Goals: Explore Efforts that Extend Beyond Roadways, Deliver Responsible Mobility Solutions that Respect the Communities We Serve

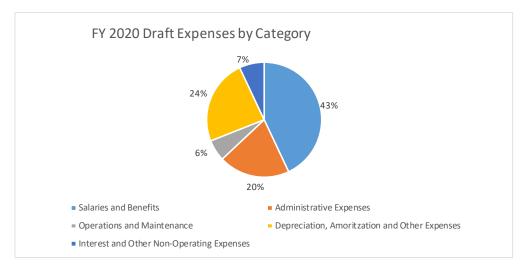
- Conduct research
- Customer experience and behavior
- Emerging technologies
- Install and use enhanced technology



### Administration

Summary of Expenses:

	FY 2018 FY 2019		FY 2020	Increase		
	Actuals	Ad	opted Budget	Ac	lopted Budget	(Decrease)
Salaries and Benefits	\$ 1,098,578	\$	1,423,097	\$	1,860,852	30.76%
Administrative Expenses	84,881		476,350		868,150	82.25%
Operations and Maintenance	75,106		-		250,000	0.00%
Depreciation, Amoritzation and Other Expenses	133,838		1,150,000		1,025,000	-10.87%
Interest and Other Non-Operating Expenses	55,000		275,000		325,000	18.18%
Total Expenses	\$ 1,447,404	\$	3,324,447	\$	4,329,002	30.22%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Administration

	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Salaries and Benefits			-		
Salaries & Wages					
Salary Expense-Regular	828,589	1,015,682	975,371	1,364,418	34.34%
Total Salaries	828,589	1,015,682	975,371	1,364,418	34.34%
Benefits					
TCDRS	104,170	142,196	91,536	191,018	34.33%
FICA	24,054	39,401	29,798	49,395	25.37%
FICA MED	12,006	18,627	11,525	21,908	17.61%
Health Insurance Expense	49,490	80,980	59,166	123,716	52.77%
Life Insurance Expense	3,843	5,707	3,619	4,104	-28.08%
Auto Allowance Expense	10,625	10,200	8,075	10,200	0.00%
Other Benefits	65,739	109,332	73,369	95,494	-12.66%
Total Benefits	269,928	406,443	277,088	495,836	21.99%
Payroll Taxes					
Unemployment Taxes	61	972	1,242	599	-38.43%
Total Payroll Taxes	61	972	1,242	599	-38.43%
Total Salaries and Benefits	1,098,578	1,423,097	1,253,700	1,860,852	30.76%
Administrative					
Administrative and Office Expenses					
Accounting	77	-	-	-	0.00%
IT Services	-	8,000	-	-	-100.00%
Internet	20	-	-		0.00%
Software Licenses	195	-	(169)	1,500	0.00%
Cell Phones	2,200	3,300	1,903	4,050	22.73%
Overnight Delivery Services	-	250	-	250	0.00%
Repair & Maintenance-General	835	9,500	2,342	11,000	15.79%
Meeting Facilities	-	-	-	5,000	0.00%
CommunityMeeting/ Events	-	5,000	-	-	0.00%
Meeting Expense	4,825	7,500	4,322	7,500	0.00%
Toll Tag Expense	18	50	10	50	0.00%
Parking / Local Ride Share	415	600	558	900	50.00%
Mileage Reimbursement	1,143	1,500	808	1,500	0.00%
Insurance Expense	675	1,000	463	1,000	0.00%
Total Administrative and Office Expenses	10,403	36,700	10,237	32,750	-10.76%
Office Supplies	252	500	605	4 000	400.0001
Books & Publications	253	500	680	1,000	100.00%
Office Supplies	6,048	7,500	4,992	8,500	13.33%
Misc Office Equipment	-	-	4,519	500	0.00%
Computer Supplies	323	500	3,091	-	-100.00%
Copy Supplies	11	-	413	-	0.00%
Office Supplies-Printed	1,018	1,500	1,016	2,500	66.67%
Postage Expense	388	500	255	500	0.00%
Total Office Supplies	17,750	10,500	14,964	13,000	23.81%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Administration

			_		
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Communications and Public Relations					
Website Maintenance	3,724	-	9,718	15,000	0.00%
Research Services	-	350,000	-	670,000	91.43%
Photography	-	1,500	1,695	-	-100.00%
Total Communications and Public Relations	3,724	351,500	11,413	685,000	94.88%
Employee Development	•	•	•	· ·	
Subscriptions	509	150	-	300	100.00%
Agency Memberships	33,028	45,000	37,734	50,000	11.11%
Continuing Education	-	5,000	-	5,000	0.00%
Professional Development	-	-	3,500	7,000	0.00%
Other Licenses	-	-	40	100	0.00%
Seminars and Conferences	4,655	7,500	9,326	15,000	100.00%
Travel	14,812	20,000	29,952	60,000	200.00%
Total Employee Development	53,004	77,650	80,553	137,400	76.95%
Total Administrative	84,881	476,350	117,167	868,150	82.25%
Operations and Maintenance					
Operations and Maintenance Consulting					
GEC-General Support					
GEC 7.1 Program Management	-	-	2,637	-	0.00%
GEC 7.3 Study and Report Review	20,106	-	106,399	250,000	0.00%
Traffic Modeling	55,000	-	-	-	0.00%
Total Operations and Maintenance Consulting	75,106	-	109,036	250,000	0.00%
Total Operations and Maintenance	75,106	-	109,036	250,000	0.00%
Other Expenses					
Special Projects and Contingencies					
Special Projects	-	350,000	41,880	350,000	0.00%
Technology Task Force	-	650,000	156,240	525,000	-19.23%
Other Contractual Svcs	133,838	150,000	167,548	150,000	0.00%
Total Special Projects and Contingencies	133,838	1,150,000	365,668	1,025,000	-10.87%
Total Other Expenses	133,838	1,150,000	365,668	1,025,000	-10.87%
Non Operating Expenses					
Community Initiatives	55,000	275,000	55,942	325,000	18.18%
Total Non Operating Expense	55,000	275,000	55,942	325,000	18.18%
Total Expenses	1,447,404	3,324,447	1,901,513	4,329,002	30.22%



The primary role of the Finance Department is to provide financial leadership and oversight of the Mobility Authority. Under direction of the Chief Financial Officer (CFO), the department is responsible for recommending and communicating strategic financial planning to the Executive Director and Board of Directors. The department also provides all accounting, financial, budgeting, and debt management activities for the Authority. The major functional areas of the Finance Department are:

- <u>Financing</u>: Provide direction and leadership on all Mobility Authority project financing. Look for and research opportunities to capitalize on the ability to leverage market conditions for debt restructuring.
- <u>Budget:</u> Assist each Department in developing, proposing, and managing the annual budget.
- Accounting: Responsible for maintaining all accounting records including processing payroll, accounts payable, reconciling records and monthly/annual financial reporting. Provide all operating and capital project accounting. Assist external auditors with annual financial and compliance audits.
- <u>Treasury:</u> Responsible for cash management and investment of all Authority funds. Work closely with the Trustee to manage cash flow and invest funds in accordance with the Texas Public Funds Investment Act and the Authority's Investment Policy. Maintain close relationship with bank providers.
- Human Resources: Provide human resources support for Mobility Authority staff.
   Conduct annual salary survey for the comparison of Mobility Authority staff salaries to the marketplace.



#### Goals and Initiatives:

- Evaluate innovative funding mechanisms for sourcing the Authority's projects.
- Maintain and work to improve bond ratings and reporting transparency and compliance.
- Develop 5-year financial forecast.
- Review/recommend best practice reserve policies including an adequate unrestricted cash reserve.
- Review financial website and look for ways to improve access to information for customers and investors.
- Maintain Debt Service Coverage requirements.

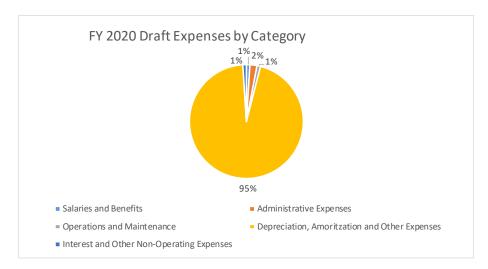
Strategic Goals: Employ a Collaborative Approach to Implementing Mobility Solutions, Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Deliver on Commitments to our Customers and our Investors



### **Finance**

Summary of Expenses:

	FY 2018		FY 2019		FY 2020	Increase
	 Actuals	Ad	opted Budget	Ac	lopted Budget	(Decrease)
Salaries and Benefits	\$ 648,605	\$	722,222	\$	859,569	19.02%
Administrative Expenses	946,093		1,273,650		1,351,985	6.15%
Operations and Maintenance	172,659		153,000		303,000	98.04%
Depreciation, Amoritzation and Other Expenses	31,622,499		31,892,810		50,416,530	58.08%
Interest and Other Non-Operating Expenses	226,753		1,413,508		325,000	-77.01%
Total Expenses	\$ 33,616,609	\$	35,455,190	\$	53,256,084	50.21%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Finance

	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Salaries and Benefits					-
Salaries & Wages					
Salary Expense-Regular	499,220	506,793	402,607	604,531	19.29%
Salary Reserve	-	80,000	-	80,000	0.00%
Total Salaries	499,220	586,793	402,607	684,531	16.66%
Benefits	,	•	•	•	
TCDRS	69,890	70,951	55,189	84,634	19.29%
FICA	21,144	19,642	14,435	25,966	32.19%
FICA MED	7,193	8,327	5,660	9,216	10.67%
Health Insurance Expense	28,558	30,376	24,172	49,776	63.87%
Life Insurance Expense	528	939	362	580	-38.28%
Other Benefits	18,236	4,708	13,565	4,525	-3.90%
Total Benefits	145,548	134,943	113,384	174,696	29.46%
Payroll Taxes	·	·			
Unemployment Taxes	3,837	486	(3,776)	342	-29.63%
Total Payroll Taxes	3,837	486	(3,776)	342	-29.63%
Total Salaries and Benefits	648,605	722,222	512,215	859,569	19.02%
Administrative					,
Administrative and Office Expenses					
Accounting	7,985	10,000	6,736	10,000	0.00%
Auditing	72,000	125,000	74,571	125,000	0.00%
Human Resources	30,010	35,000	8,638	40,000	14.29%
Software Licenses	17,851	35,000	26,631	20,000	-42.86%
Cell Phones	2,166	2,000	1,572	2,400	20.00%
Overnight Delivery Services	636	100	93	100	0.00%
Local Delivery Services	23	-	87	125	0.00%
Copy Machine	14,226	24,000	13,503	14,735	-38.60%
Repair & Maintenance-General	448	-	108	200	0.00%
Meeting Expense	599	500	731	750	50.00%
Parking / Local Ride Share	101	300	136	300	0.00%
Mileage Reimbursement	77	200	15	100	-50.00%
Insurance Expense	174,631	250,000	157,198	255,200	2.08%
Rent Expense	527,968	650,000	462,095	720,000	10.77%
Building Parking			1,795	12,000	0.00%
Total Administrative and Office Expenses	848,721	1,132,100	753,908	1,200,910	6.08%
Office Supplies					
Books & Publications	-	200	-	-	-100.00%
Office Supplies	2,037	2,500	1,718	2,500	0.00%
Misc Office Equipment	-	-	3,438	1,500	0.00%
Computer Supplies	115	-	284	300	0.00%
Copy Supplies	1,429	3,000	776	3,000	0.00%
Office Supplies-Printed	79	500	1,055	2,000	300.00%
Postage Expense	(34)	50	16	50	0.00%
Total Office Supplies	3,625	6,250	7,286	9,350	49.60%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Finance

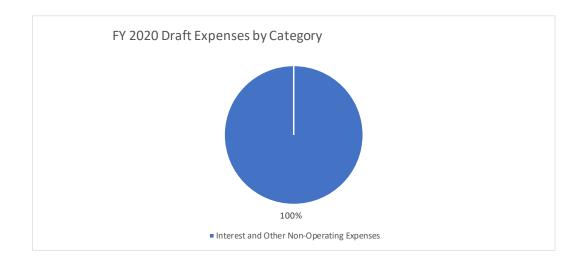
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Employee Development					
Subscriptions	525	600	1,161	2,525	320.83%
Agency Memberships	1,009	1,500	410	1,000	-33.33%
Continuing Education	874	2,500	135	1,000	-60.00%
Professional Development	748	1,000	15	1,000	0.00%
Other Licenses	76	200	123	200	0.00%
Seminars and Conferences	3,190	5,000	1,890	5,000	0.00%
Travel	10,412	15,000	11,663	17,500	16.67%
Total Employee Development	16,834	25,800	15,397	28,225	9.40%
Financing and Banking Fees	•				
Trustee Fees	38,188	45,000	35,750	52,000	15.56%
Bank Fee Expense	5,059	6,500	2,392	6,500	0.00%
Continuing Disclosure	9,812	15,000	3,500	15,000	0.00%
Arbitrage Rebate Calculation	8,355	13,000	8,395	10,000	-23.08%
Rating Agency Expense	15,500	30,000	16,000	30,000	0.00%
Total Financing and Banking Fees	76,913	109,500	66,037	113,500	3.65%
Total Administrative	946,093	1,273,650	842,628	1,351,985	6.15%
Operations and Maintenance					
Operations and Maintenance Consulting					
Traffic and Revenue Consultant	170,892	150,000	110,707	300,000	100.00%
Total Operations and Maintenance Consulting	170,892	150,000	110,707	300,000	100.00%
Toll Operations Expense					
Refuse	240	500	60	500	0.00%
Electricity	1,527	2,500	1,058	2,500	0.00%
Total Toll Operations	1,767	3,000	1,118	3,000	0.00%
Total Operations and Maintenance	172,659	153,000	111,825	303,000	98.04%
Other Expenses					
Special Projects and Contingencies					
71E Net Revenue Payment to TxDOT	919,168	3,635,405	3,362,688	4,500,000	23.78%
Contingency	-	250,000	-	400,000	60.00%
Total Special Projects and Contingencies	919,168	3,885,405	3,362,688	4,900,000	26.11%
Non Cash Expenses					
Amortization Expense	508,027	487,699	367,844	771,625	58.22%
Amort Expense - Refund Savings	1,037,195	1,027,860	869,236	1,050,000	2.15%
Dep Exp- Furniture & Fixtures	2,614	3,014	2,178	2,620	-13.07%
Dep Expense - Equipment	16,756	15,999	13,333	16,000	0.01%
Dep Expense - Autos & Trucks	20,826	37,437	22,198	40,500	8.18%
Dep Expense-Buildng & Toll Fac	176,840	176,748	136,979	176,800	0.03%
Dep Expense-Highways & Bridges	25,013,602	22,541,478	18,681,575	38,568,000	71.10%
Dep Expense-Toll Equipment	2,698,611	2,485,026	2,215,300	3,670,250	47.69%
Dep Expense - Signs	325,893	326,893	271,578	326,200	-0.21%
Dep Expense-Land Improvemts	884,934	884,934	737,445	884,935	0.00%
Depreciation Expense-Computers	18,034	20,317	8,480	9,600	-52.75%
Total Non Cash	30,703,331	28,007,405	23,326,144	45,516,530	62.52%
Total Other Expenses	31,622,499	31,892,810	26,688,832	50,416,530	58.08%
Non Operating Expenses					
Bond issuance expense	226,753	1,413,508	2,443,880	250,000	-82.31%
Loan Fee Expense	-	-	47,619	75,000	0.00%
Total Non Operating Expense	226,753	1,413,508	4,491,498	325,000	-77.01%
Total Expenses	33,616,609	35,455,190	32,646,998	53,256,084	50.21%



### Debt

Summary of Expenses:

	FY 2018 Actuals	Δd	FY 2019 opted Budget	۸dc	FY 2020	Increase
	Actuals	Au	opieu buuget	Auc	pied budget	(Decrease)
Salaries and Benefits	\$ -	\$	-	\$	-	0.00%
Administrative Expenses	-		-		-	0.00%
Operations and Maintenance	-		-		-	0.00%
Depreciation, Amoritzation and Other Expenses	-		-		-	0.00%
Interest and Other Non-Operating Expenses	33,824,939		40,371,558		43,741,254	8.35%
Total Expenses	\$ 33,824,939	\$	40,371,558	\$	43,741,254	8.35%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Debt Service

Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Non Operating Expenses					
Interest Expense	33,824,939	40,371,558	28,454,987	43,741,254	8.35%
Total Non Operating Expense	33,824,939	40,371,558	28,454,987	43,741,254	8.35%
		•	•		
Total Expenses	33,824,939	40,371,558	28,454,987	43,741,254	8.35%



The Operations Department supports the Mobility Authority's regional mobility, economic vitality, sustainability and innovation strategic goals. The Operations Department is responsible for all aspects of revenue collection; toll system maintenance; traffic and incident management; and information technology. The CTRMA roadway toll system will significantly increase in size and complexity when SH 45 Southwest and 183 South are operational. These additions and the rapid changes in transportation technology require an evaluation of systems, performance metrics, and contract terms to ensure that CTRMA has a good foundation to support the future. Significant work effort will be involved in procuring services and developing systems to support the future. FY 2020 will be critically important to setting a solid foundation for the future. The department provides four core services. Each core service is described below:

- Information Technology: Ensure the integrity of the Mobility Authority's computers, storage, network and other physical devices, infrastructure and processes used to create, process, store, secure and exchange all forms of electronic data.
- Toll Collection & Violation Enforcement: Oversee the daily operation of collecting toll revenue and ensuring a quality experience for the Mobility Authority's customers. Monitor transaction reconciliation revenue metrics. Manage the contract that provides Pay-by-Mail processing, customer support and violation processing. Oversee the Mobility Authority's violation enforcement program and relationships with the various justice courts.
- <u>Toll Systems:</u> Oversee daily operation of the electronic toll collection systems operations. Monitor system performance and transaction reconciliation. Oversee system maintenance to ensure accuracy and dependability. Manage new toll collection system installation.
- Traffic & Incident Management: Coordinate the resources of partner agencies and private sector companies to detect, respond to, and clear traffic incidents as quickly as possible to reduce the impacts of incidents on safety and congestion, while protecting the safety of on-scene responders and the traveling public. This includes managing the third party Agreements that provide law enforcement services, courtesy patrol, traffic management and incident response for Mobility Authority facilities.



#### Goals and Initiatives:

• Revenue Collection. Explore opportunities for improving tag revenue collections.

Strategic Goals: Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Deliver on Commitments to our Customers and our Investors

 <u>Customer Service</u>. Develop a world class customer service program that focuses on the entire customer experience (one call resolution and convenient, self-service options).

Strategic Goals: Employ a Collaborative Approach to Implementing Mobility Solutions, Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Deliver on Commitments to our Customers and our Investors

• <u>Mobility Technology.</u> Install key intelligent transportation system (ITS) assets to assist customers in making informed decisions and inform future planning efforts.

Strategic Goals: Deliver on Commitments to our Customers and our Investors, Explore Efforts that Extend Beyond Roadways, Explore Transformative Technology and Adopt Industry Best Practices

• Toll Interoperability. Continue work on national interoperability to provide a seamless toll experience using one transponder when traveling on toll roads throughout United States. This involves continued work to implement interoperability in the central and southeastern United States (Oklahoma, Colorado, Florida, Georgia and the Carolinas). In addition, CTRMA will be involved in the start of a new effort to become interoperable with the northeastern United States. These efforts will increase the number of electronic toll tags accepted on CTRMA facilities, increasing the potential for out of state revenue collections.

Strategic Goals: Employ a Collaborative Approach to Implementing Mobility Solutions, Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Deliver on Commitments to our Customers and our Investors



Roadway User Information and Technology Plan – Develop and implement a
roadway technology map in coordination with Central Texas regional partners to
improve reliability and safety for customers. The goal is to enhance and increase
the accessibility of driver information using intelligent transportation and connected
vehicle systems, development of a regional traffic management system, queue and
incident detection, and wrong-way driving detection.

Strategic Goals: Explore Transformative Technology and Adopt Industry Best Practices, Deliver Multi-Faceted Mobility Solutions

Toll System Assessment and Best Practices Review. – Perform an operations, system design, and contract provision review, and develop a plan as needed to enhance process procedures and performance requirements. This effort will investigate avenues to lower costs, increase reliability, and lower risk of lost transactions and foregone revenue.

Strategic Goals: Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Explore Transformative Technology and Adopt Industry Best Practices

• <u>Data</u>. Consolidate data sources into one sharable platform to support internal staff, consultants, researches and external third parties.

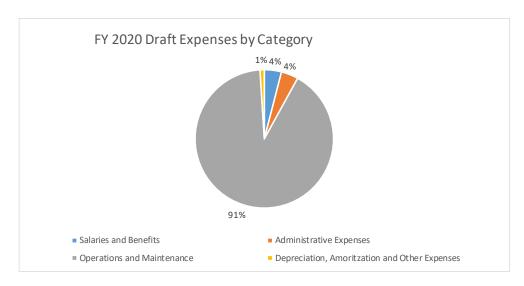
Strategic Goal: Explore Transformative Technology and Adopt Industry Best Practices



## Operations

Summary of Expenses:

	FY 2018		FY 2019		FY 2020	Increase
	 Actuals	Ad	opted Budget	Ad	lopted Budget	(Decrease)
Salaries and Benefits	\$ 876,857	\$	945,955	\$	945,870	-0.01%
Administrative Expenses	450,189		584,420		1,065,821	82.37%
Operations and Maintenance	16,228,443		20,571,498		22,161,549	7.73%
Depreciation, Amoritzation and Other Expenses	576,280		298,000		200,000	-32.89%
Interest and Other Non-Operating Expenses	-		-		-	0.00%
Total Expenses	\$ 18,131,769	\$	22,399,873	\$	24,373,240	8.81%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Operations

	•				
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Salaries and Benefits			_		
Salaries & Wages					
Salary Expense-Regular	640,336	697,178	570,579	669,478	-3.97%
Total Salaries	640,336	697,178	570,579	669,478	-3.97%
Benefits					
TCDRS	88,822	97,605	76,625	93,727	-3.97%
FICA	36,613	37,888	30,794	36,003	-4.97%
FICA MED	9,178	10,109	7,838	9,707	-3.97%
Health Insurance Expense	95,877	94,017	84,593	128,868	37.07%
Life Insurance Expense	1,064	903	827	991	9.70%
Other Benefits	4,830	7,769	8,037	6,496	-16.38%
Total Benefits	236,384	248,291	208,714	275,793	11.08%
Payroll Taxes					
Unemployment Taxes	136	486	1,134	599	23.15%
Total Payroll Taxes	136	486	1,134	599	23.15%
Total Salaries and Benefits	876,857	945,955	780,427	945,870	-0.01%
Administrative					
Administrative and Office Expenses					
IT Services	139,944	166,000	95,453	300,700	81.14%
Internet	4,739	4,250	4,736	-	-100.00%
Software Licenses	14,330	50,000	17,016	100,000	100.00%
Cell Phones	5,244	3,000	4,181	4,056	35.20%
Local Telephone Service	12,414	12,000	7,506	120,000	900.00%
Overnight Delivery Services	36	50	-	100	100.00%
Repair & Maintenance-General	4,133	6,000	-	3,000	-50.00%
CommunityMeeting/ Events	-	10,000	-	5,000	
Meeting Expense	964	3,500	1,000	2,000	-42.86%
Toll Tag Expense	2,970	3,000	1,947	1,000	-66.67%
Parking / Local Ride Share	-	50	70	500	900.00%
Mileage Reimbursement	3,985	4,000	1,785	3,000	-25.00%
Insurance Expense	-	-	300	-	0.00%
Total Administrative and Office Expenses	188,756	261,850	133,994	539,356	105.98%
Office Supplies					
Books & Publications	-	-	-	250	0.00%
Office Supplies	1,392	1,800	387	1,000	-44.44%
Misc Office Equipment	-	-	303	5,000	0.00%
Computer Supplies	11,980	151,800	38,632	168,500	11.00%
Copy Supplies	48	-	-	-	0.00%
Office Supplies-Printed	308	-	-	-	0.00%
Misc Materials & Supplies	-	500	-	500	0.00%
Postage Expense	5	50	-	100	100.00%
Total Office Supplies	13,733	154,150	39,322	175,350	13.75%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Operations

	Operations		_		
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Communications and Public Relations			_		
Graphic Design Services	_	20,000	11,007	15,000	-25.00%
Website Maintenance	101,640	100,000	22,414	90,000	-10.00%
Research Services	112,714	-	(56,385)	100,000	0.00%
Communications and Marketing	· -	-	-	500	0.00%
Advertising Expense	-	-	380	5,000	0.00%
Direct Mail	-	15,000	31,663	10,000	-33.33%
Video Production	8,820	8,820	8,820	-	-100.00%
Other Public Relations	-	-	-	25,000	0.00%
Promotional Items	163	-	-	-	0.00%
Direct Mail Printing	-	-	4,261	30,000	0.00%
Other Communication Expenses	746	-	464	18,000	0.00%
Total Communications and Public Relations	224,083	143,820	22,623	293,500	104.07%
Employee Development					
Subscriptions	60	100	-	200	100.00%
Agency Memberships	2,785	3,500	2,681	9,000	157.14%
Continuing Education	-	1,000	-	2,500	150.00%
Professional Development	3,434	6,000	826	12,000	100.00%
Other Licenses	-	-	-	250	0.00%
Seminars and Conferences	6,145	6,000	3,980	9,355	55.92%
Travel	11,194	8,000	8,344	24,310	203.88%
Total Employee Development	23,617	24,600	15,831	57,615	134.21%
Total Administrative	450,189	584,420	211,771	1,065,821	82.37%
Operations and Maintenance					
Operations and Maintenance Consulting					
GEC-Toll Ops Support					
GEC 3.1 Operations Center Support	3,109	50,000	13,721	-	-100.00%
GEC 3.2 Toll Operations Support	-	199,786	109,912	1,498,222	649.91%
GEC-Roadway Ops Support					
GEC 4.3 Maintenance Contract Support/Oversight	163,400	314,489	131,200	-	-100.00%
GEC 4.4 Data Gathering and Analysis	-	23,489	9,044	-	-100.00%
GEC 4.6 Best Business Practices/Policies Support	-	150,000	-	150,000	0.00%
GEC-Public Information Support					
GEC 6.3 CTRMA Meeting Support	1,810	-	-	-	0.00%
GEC-General Support					
GEC 7.1 Program Management	-	-	3,940	-	0.00%
GEC 7.2 Technical Resource Support	142	35,568	7,897	250,000	602.88%
GEC 7.3 Study and Report Review	3,545	-	12,241	-	0.00%
GEC 7.5 Other Initiatives - Non Project	53,634	10,000	-	225,000	2150.00%
General System Consultant	335,063	500,000	341,831	1,318,626	163.73%
Traffic Modeling	85,517	-	17,579	-	0.00%
Traffic and Revenue Consultant	41,829	-	1,202	-	0.00%
Total Operations and Maintenance Consulting	688,049	1,283,332	648,567	3,441,848	168.20%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Operations

	•				
	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Road Operations and Maintenance			_		
Roadway Maintenance	3,053,020	4,507,900	2,289,503	-	-100.00%
Landscape Maintenance	129	-	-	-	0.00%
Signal & Illumination Maint	12,554	-	-	-	0.00%
Maintenance Supplies-Roadway	91,020	117,800	17,476	-	-100.00%
Tools & Equipment Expense	346	1,000	442	-	-100.00%
Gasoline	9,739	13,000	7,268	-	-100.00%
Repair & Maintenance-Vehicles	2,470	3,000	2,475	-	-100.00%
Roadway Operations	10,894	-	-	_	0.00%
Electricity - Roadways	148,442	200,000	124,623	-	-100.00%
Total Road Operations and Maintenance	3,328,613	4,842,700	2,441,787	-	-100.00%
Toll Processing and Collection Expense	5,525,525	1,0 1.2,1 0.0			
Image Processing	1,971,292	3,200,000	1,165,220	3,392,460	6.01%
Tag Collection Fees	7,544,838	6,633,000	4,355,015	7,283,817	9.81%
Court Enforcement Costs	31,875	49,080	7,875	50,000	1.87%
DMV Lookup Fees	435	500	772	1,000	100.00%
Total Toll Processing and Collections	9,548,440	9,882,580	5,528,882	10,727,277	8.55%
Toll Operations Expense	5,5 15, 115	2,002,000	2,020,002		0.0071
Generator Fuel	382	2,000	1,228	-	-100.00%
Fire and Burglar Alarm	247	500	370	600	20.00%
Refuse	1,015	1,000	1,047	-	-100.00%
Telecommunications	71,410	120,000	45,271	-	-100.00%
Water - Irrigation	4,777	10,000	3,024	-	-100.00%
ETC spare parts expense	-	50,000	5,573	25.000	-50.00%
Repair & Maintenace Toll Equip	-	5,000	-	150,000	2900.00%
Law Enforcement	331,993	290,000	182.675	275,000	-5.17%
ETC Maintenance Contract	2,162,183	1,988,386	1,493,468	4,524,236	127.53%
ETC Toll Management Center System Operation	1,364	360,000	-, 100, 100	402,588	11.83%
ETC Development	89,970	1,636,000	560,184	2,362,000	44.38%
ETC Testing	-	100,000	52,536	253,000	153.00%
Total Toll Operations	2,663,341	4,562,886	2,345,377	7,992,424	75.16%
Total Operations and Maintenance	16,228,443	20,571,498	10,964,612	22,161,549	7.73%
•	10,228,443	20,371,438	10,304,012	22,101,349	7.73/0
Other Expenses Special Projects and Contingencies					
HERO	E76 200	148,000	110,872	150,000	1.35%
	576,280	150,000	110,872		-66.67%
Special Projects  Total Special Projects and Contingencies	576,280		· · · · · · · · · · · · · · · · · · ·	50,000	-32.89%
Total Other Events and Contingencies	576,280	298,000	122,194 122,194	200,000	-32.89%
Total Other Expenses	· · · · · · · · · · · · · · · · · · ·	298,000			
Total Expenses	18,131,769	22,399,873	12,079,004	24,373,240	8.81%



The primary role of the Communications Department is the development and facilitation of programs that advance the mission of the agency through strategic interaction with customers, stakeholders, public officials, and the media. These efforts are classified into four general areas of specialization that include public relations and communication, community development and outreach, government relations, and marketing.

#### Major Business Functions:

<u>Public Relations and Communications</u>: The business function of public relations involves the strategic communications process that builds mutually beneficial relationships between the Mobility Authority and its constituents. Constituents include customers, strategic partners, governmental organizations, community and civic groups, citizens as well as the general public. Activities include key message development, media relations, development of communication tools such as publications, presentations, collateral material, videos, websites, and social media to inform and educate customers and stakeholders about the transportation issues in the region and the work of the Mobility Authority to help relieve those.

Community Development and Outreach/Government Relations: Provide public outreach direction and support using the "Bleiker" approach on all Mobility Authority projects under development and in operation, represent the agency's interests in these projects and maintain working relationships with all stakeholders including government entities, neighborhoods, community organizations and the general public. Bleiker is a systematic approach to develop informed consent and manage diverse interests through the community outreach process with constituents and key stakeholders, in order to achieve project goals.

<u>Marketing</u>: Activities in the marketing area revolve primarily around the strategic communication of the Mobility Authority and its facilities including 183A Toll, 290 Toll, 71 Toll and the MoPac Express Lane. Activities include the education of the public on the enhanced Pay-By-Mail process as well as the benefits and cost savings of electronic tags. In addition, efforts also include the communications support of ongoing projects and activities such as Environmental Studies and projects under construction.



#### Goals and Initiatives:

 Coordinate communications and comprehensive, effective public outreach for the development phase for 183A Phase III, 183 North and potentially MoPac South.

#### Strategic Initiatives: Communities, Best Practices, Regional Approach

 Remain a valuable resource on regional mobility issues and a steadfast advocate for short- and long-term transportation solutions. Our communication strategy will provide a mechanism for keeping Central Texans informed of the latest in transportation technology and solutions that will help relieve congestion and improve quality of life.

#### Strategic Initiatives: Innovation, Regional Approach, Beyond Roads

 Continue to implement programs designed to maintain positive relationship with community leaders, drivers, and neighbors regarding construction activities for the 183 South, 45 SW and 290/130 Projects. Implement community and elected official updates on the success and overall performance of the MoPac North Express Lane.

#### Strategic Initiatives: Community, Transparency, Best Practices

 Continue community outreach program for construction projects such as the 45SW, 183 South and 290/130 projects. The outreach program includes activities designed to establish positive relationships with community leaders, drivers and nearby stakeholders/residents. Our outreach strategy will result in faster, more robust responses to community/key stakeholder requests/inquiries and ensure that we keep the public informed.

#### Strategic Initiatives: Community, Transparency, Best Practices

• Identify opportunities to enhance awareness of the Mobility Authority and our commitment to safety on existing roadways (signage, television and radio messaging, customer appreciation activities, etc.).

Strategic Initiatives: Best Practices, Innovation, Beyond Roads



 Enhance Board communications per annual workshop feedback. Maintain meeting materials and presentations to assure Board Members are fully prepped for each meeting.

Strategic Initiatives: Transparency, Best Practices

Continue multi-media (videos, podcasts, radio, Statesman, Community Impact, outdoor, editorial, social media) quality of life campaign to position CTRMA as thought leaders in innovative transportation solutions, help educate the Central Texas community of who CTRMA is and how we plan to help relieve congestion in the region and improve overall quality of life for Central Texans.

Strategic Initiatives: Innovation, Community, Regional Approach

 Actively participate in the development of a true region-wide Commute Solutions program (initiated by the re-launch of the website).

Strategic Initiatives: Regional Approach, Beyond Roads, Sustainability, Innovation, Community

- Continue and expand the thought leadership effort that provides numerous media and speaking opportunities, both for executive staff and Board members, that help highlight CTRMA as a transportation/ mobility thought leader.
- Monitor and develop tools to increase electronic tag penetration and prepaid toll account on facilities.

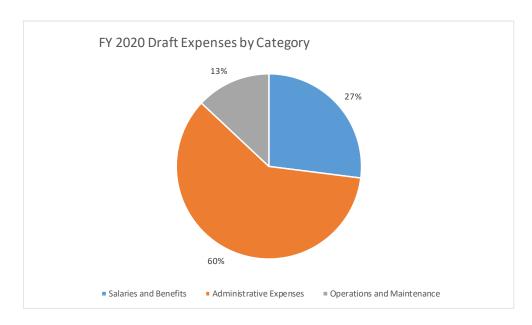
Strategic Initiatives: Best Practices, Innovation, Beyond Roads



### Communications

Summary of Expenses:

	FY 2018	FY 2019		FY 2020		Increase
	Actuals	Ad	opted Budget	Ad	lopted Budget	(Decrease)
Salaries and Benefits	\$ 773,417	\$	765,061	\$	674,959	-11.78%
Administrative Expenses	894,631		2,294,600		1,529,554	-33.34%
Operations and Maintenance	39,520		4,700		325,000	0.00%
Depreciation, Amoritzation and Other Expenses	3,693		-		-	0.00%
Interest and Other Non-Operating Expenses	1,000		-		-	0.00%
Total Expenses	\$ 1,712,261	\$	3,064,361	\$	2,529,513	-17.45%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Communications

	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Salaries and Benefits					
Salaries & Wages					
Salary Expense-Regular	569,940	570,647	460,165	493,426	-13.53%
Total Salaries	569,940	570,647	460,165	493,426	-13.53%
Benefits					
TCDRS	79,791	79,891	62,901	69,080	-13.53%
FICA	29,521	27,982	21,788	25,107	-10.28%
FICA MED	8,170	8,274	6,442	7,155	-13.53%
Health Insurance Expense	73,606	72,037	66,690	75,137	4.30%
Life Insurance Expense	679	967	508	599	-38.08%
Other Benefits	11,674	4,615	7,047	4,114	-10.86%
Total Benefits	203,440	193,766	165,377	181,191	-6.49%
Payroll Taxes					
Unemployment Taxes	36	648	648	342	-47.22%
Total Payroll Taxes	36	648	648	342	-47.22%
Total Salaries and Benefits	773,417	765,061	626,189	674,959	-11.78%
Administrative					
Administrative and Office Expenses					
Internet	-	-	106	150	0.00%
Software Licenses	-	-	-	100	0.00%
Cell Phones	2,856	2,400	2,092	2,400	0.00%
Local Delivery Services	6	500	-	500	0.00%
CommunityMeeting/ Events	-	-	-	2,000	0.00%
Meeting Expense	1,171	2,000	2,159	3,000	50.00%
Parking / Local Ride Share	115	500	305	500	0.00%
Mileage Reimbursement	14	1,000	43	500	-50.00%
Total Administrative and Office Expenses	4,163	6,400	4,704	9,150	42.97%
Office Supplies					
Books & Publications	-	-	-		
Office Supplies	1,049	1,200	2,050	3,000	150.00%
Computer Supplies	-	-	83	100	0.00%
Other Reports-Printing	-	8,000	3,627	8,000	0.00%
Office Supplies-Printed	48	100	1,076	500	400.00%
Postage Expense	25	100	<u>-</u>	100	0.00%
Total Office Supplies	1,122	9,400	6,835	11,700	24.47%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Communications

					1
	Actual	Budget	FY 2019	Adopted	% Change
	Amount	Amount	Actual as of	Budget	From
Account Name	FY 2018	FY 2019	4/30/2019	FY 2020	Prior Year
Communications and Public Relations					
Graphic Design Services	19,804	35,000	36,958	45,000	28.57%
Website Maintenance	300	300	-	-	-100.00%
Research Services	66,875	100,000	_	_	-100.00%
Communications and Marketing	188,040	800,000	343,155	300,000	-62.50%
Advertising Expense	482,898	820,000	612,487	750,000	-8.54%
Direct Mail	726	800	-	-	-100.00%
Video Production	93	250,000	84,078	150,000	-40.00%
Photography	5,857	10,000	3,343	10,000	0.00%
Radio	13,244	75,000	77,896	50,000	-33.33%
Other Public Relations	38,448	60,000	73,693	115,000	91.67%
Promotional Items	-	20,000	6,300	20,000	0.00%
Displays	2,124	5,000	-		-100.00%
Annual Report printing	-,	5,000	3,712	6,500	30.00%
Direct Mail Printing	_	5,000	-	-	-100.00%
Other Communication Expenses	53,160	70,000	9,680	38,204	-45.42%
Total Communications and Public Relations	871,568	2,256,100	1,251,303	1,484,704	-34.19%
Employee Development	0. 2,000	_,	_,		
Subscriptions	466	700	160	-	-100.00%
Agency Memberships	150	1,000	-	1,000	0.00%
Professional Development	4,000	4,000	3,195	5,000	25.00%
Seminars and Conferences	2,693	7,500	4,054	7,500	0.00%
Travel	10,470	9,500	10,752	10,500	10.53%
Total Employee Development	17,778	22,700	18,161	24,000	5.73%
Total Administrative	894,631	2,294,600	1,281,003	1,529,554	-33.34%
Operations and Maintenance	,			•	
Operations and Maintenance Consulting					
GEC 6.1 Outreach - Non Project	36,000	-	-	-	0.00%
GEC 6.2 Public Information - Non Project	-	-	-	325,000	0.00%
Total Operations and Maintenance Consulting	36,000	-	-	325,000	0.00%
Road Operations and Maintenance					
Maintenance Supplies-Roadway	-	-	1,500	-	0.00%
Gasoline	2,212	2,700	1,932	-	-100.00%
Repair & Maintenance-Vehicles	1,308	2,000	324	-	-100.00%
Total Road Operations and Maintenance	3,520	4,700	3,756	-	-100.00%
Total Operations and Maintenance	39,520	4,700	3,756	325,000	6814.89%
Other Expenses					
Special Projects and Contingencies					
Other Contractual Svcs	3,000	-	-	-	0.00%
Contingency	693	-	-	-	0.00%
Total Special Projects and Contingencies	3,693	-	-	_	0.00%
Total Other Expenses	3,693	-	-	-	0.00%
Non Operating Expenses					
Community Initiatives	1,000	-	<u>-</u>	-	0.00%
Total Non Operating Expense	1,000	-	-	-	0.00%
Total Expenses	1,712,261	3,064,361	1,910,948	2,529,513	-17.45%



The Legal Department exists to provide trusted legal advice and counsel to support and advance the mission of the Mobility Authority and provide support to Mobility Authority Staff to achieve the goals set forth in the 2018 Strategic Plan. The General Counsel and Legal Assistant work with the Board of Directors, the Executive Director, staff, and consultants to anticipate, identify, consider, and respond to legal issues. The Legal Department provides information, advice, and guidance on compliance with applicable laws and represents the Authority's interests in its relationships with customers, other agencies, consultants, vendors, and the public. The Legal Department coordinates and collaborates with outside counsel to provide resources and expertise to support the Mobility Authority's projects, programs, and operations.

#### Major Business Functions:

- Identify, research, and advise the Board, Executive Director, and staff on legal issues that arise in connection with Mobility Authority operations and functions.
- Ensure that the Board and management receive timely, sound legal advice concerning compliance with laws and regulations.
- Coordinate, review, and prepare the agenda and Board Resolutions.
- Draft, review, and provide advice regarding documents that implement Mobility Authority programs and operations, including:
  - Resolutions and policy code provisions enacted by the Board;
  - Procurement documents such as bid solicitations, requests for information, requests for qualifications, requests for proposals, and other related documents;
  - o Contracts with vendors and interlocal agreements other government agencies;
  - Documents required by open government and ethics laws, including responses to requests for public information and disclosures of conflicts of interest and personal financial information.
- Advise on the implementation, construction, and application of existing agreements and legal issues that may arise under those agreements.
- Collaborate with Mobility Authority staff and court officials in Williamson and Travis
  Counties to continuously improve toll collection and enforcement practices and
  strategies.
- Manage Mobility Authority responses to records requests to ensure compliance with legal requirements and best practices.
- Manage the appropriate, efficient use of resources and expertise for legal services provided by outside counsel.



#### Goals and Initiatives:

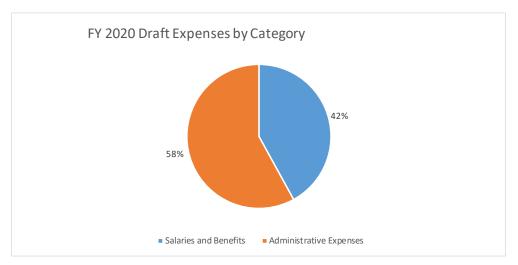
- Support the Executive Director, intergovernmental relations team, and Mobility Authority staff in identifying legislative priorities, preparing educational materials, and responding to questions and issues raised by elected officials that could affect the Mobility Authority.
- Assist with implementing new policies and procedures resulting from laws passed during the 86<sup>th</sup> Texas Legislature.
- Provide legal oversight and advice for development of the Mobility Authority projects and manage any related litigation.
- Assist with the administration of Mobility Authority projects including negotiations with third parties, claims resolution and various real estate issues.
- Provide legal support and strategic advice regarding right-of-way acquisition for Mobility Authority projects. Provide support and focused strategies to improve toll collections by implementing creative enforcement strategies and methods authorized by state law, including the new Mobility Authority's new habitual violator program.
- Work with staff to ensure compliance with Mobility Authority procurement and record retention policies.
- Facilitate responses to Open Records Requests and oversee compliance with the Texas Public Information Act.
- Continue to manage and provide legal support for Mobility Authority governance, projects, and operations.

Strategic Goals: Employ a Collaborative Approach to Implementing Mobility Solutions, Deliver Responsible Mobility Solutions that Respect the Communities We Serve, Deliver on Commitments to our Customers and our Investors

## **Legal Services**

Summary of Expenses:

	FY 2018	FY 2019		FY 2020		Increase
	Actuals	Ad	opted Budget	Ac	lopted Budget	(Decrease)
Salaries and Benefits	\$ 390,635	\$	674,498	\$	390,444	-42.11%
Administrative Expenses	351,980		444,200		537,550	21.02%
Operations and Maintenance	11,747		-		-	0.00%
Depreciation, Amoritzation and Other Expenses	-		-		-	0.00%
Interest and Other Non-Operating Expenses	-		-		-	0.00%
Total Expenses	\$ 754,362	\$	1,118,698	\$	927,994	-17.05%





# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Legal

	O				
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Salaries and Benefits					
Salaries & Wages					
Salary Expense-Regular	305,962	525,415	270,777	309,692	-41.06%
Total Salaries	305,962	525,415	270,777	309,692	-41.06%
Benefits					
TCDRS	42,834	73,558	33,816	43,357	-41.06%
FICA	12,630	24,138	7,935	11,497	-52.37%
FICA MED	4,420	8,611	3,477	4,871	-43.44%
Health Insurance Expense	17,017	37,246	14,331	18,446	-50.47%
Life Insurance Expense	361	1,283	241	309	-75.93%
Other Benefits	7,393	3,599	19,596	2,102	-41.61%
Total Benefits	84,655	148,435	79,396	80,581	-45.71%
Payroll Taxes					
Unemployment Taxes	18	648	324	171	-73.61%
Total Payroll Taxes	18	648	324	171	-73.61%
Total Salaries and Benefits	390,635	674,498	350,497	390,444	-42.11%
Administrative	·	•		•	
Administrative and Office Expenses					
IT Services	7,035	-	5,478	7,000	0.00%
Internet	128	300	109	300	0.00%
Software Licenses	-	700	500	1,500	114.29%
Cell Phones	1,200	2,400	950	1,200	-50.00%
Overnight Delivery Services	. 8	100	-	100	0.00%
Local Delivery Services	-	100	-	100	0.00%
Meeting Expense	20	2,000	-	1,000	-50.00%
Public Notices	25	100	-	100	0.00%
Toll Tag Expense	-	100	_	100	0.00%
Parking / Local Ride Share	10	100	7	100	0.00%
Mileage Reimbursement	64	200	19	200	0.00%
Legal	<b>.</b>	200		200	0.0070
Legal - Agenda	7,071	8,000	21,132	20,000	150.00%
Legal - Environmental	-	5,000	1,850	25,000	400.00%
Legal - Financing	40,895	-	1,414	5,000	0.00%
Legal - Human Resources	41,589	30,000	9,717	30,000	0.00%
Legal - Litigation	993	20,500	-	40,000	95.12%
Legal - Open Meetings/Public Info Act	11,271	20,000	298	32,000	60.00%
Legal - Operation	100,809	15,000	60,316	80,000	433.33%
Legal - Procurements and Contracts	14,074	100,000	685	130,000	30.00%
Legal - Legislative Matters	93,425	175,000	103,377	100,000	-42.86%
Legal - Special Projects	25,917	20,000	24,206	20,000	0.00%
Legal - Toll Enforcement	25,517	3,000	11,841	13,000	333.33%
Legal - Trademarks and Licenses	-	3,000	-	5,000	0.00%
Total Legal	336,043	396,500	234,836	500,000	26.10%
Total Administrative and Office Expenses		402,600	234,836	511,700	27.10%
Total Autilition acree and Office Expenses	344,533	402,000	241,038	311,700	۷7.10%



# Central Texas Regional Mobility Authority Operating Budget - FY 2020 Legal

Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Office Supplies					
Books & Publications	4,128	5,000	3,235	3,500	-30.00%
Office Supplies	675	1,000	198	1,000	0.00%
Misc Office Equipment	-	-	-	1,250	0.00%
Postage Expense	-	100	-	100	0.00%
Total Office Supplies	4,803	6,100	3,434	5,850	-4.10%
Communications and Public Relations					
Photography	-	1,000	-	-	-100.00%
Total Communications and Public Relations	-	1,000	-	-	0.00%
Employee Development					
Subscriptions	-	1,500	-	1,500	0.00%
Agency Memberships	-	2,000	375	1,500	-25.00%
Continuing Education	-	7,000	250	2,500	-64.29%
Professional Development	100	3,000	-	1,500	-50.00%
Other Licenses	92	1,000	-	-	0.00%
Seminars and Conferences	500	10,000	675	3,000	-70.00%
Travel	1,953	10,000	3,958	10,000	0.00%
Total Employee Development	2,645	34,500	5,258	20,000	-42.03%
Total Administrative	351,980	444,200	250,590	537,550	21.02%
Operations and Maintenance					
<b>Operations and Maintenance Consulting</b>					
GEC 7.6 Other Initiatives - Project	11,747	-	-		0.00%
Total Operations and Maintenance Consulting	11,747	-	-	-	0.00%
Total Operations and Maintenance	11,747	-	-	-	0.00%
Total Expenses	754,362	1,118,698	601,087	927,994	-17.05%



The role of the Engineering Department is to develop and implement major capital improvement projects (from initial concept through final construction acceptance), to operate and maintain, repair and replace, and preserve roadways and facilities. Significant work will continue on projects currently under construction (the 183 South, 290 East Phase III, and SH 45W Projects). In addition, workload will increase significantly with the 183 North Mobility Project entering the construction phase and 183A Phase III continuing through the environmental study phase and transitioning into final design. The Mobility Authority will continue to provide turnkey project development and implementation on behalf of Travis County for the Elroy and Ross Road Safety Projects from design through construction. The major functional areas of the Engineering Department are:

- <u>Project Inception and Feasibility</u>: Coordinate with other transportation providers in the region [Texas Department of Transportation (TxDOT), Capital Area Metropolitan Planning Organization (CAMPO), City of Austin, Travis County, and Williamson County] to assure that all mobility needs are included in the region's Long Range Transportation Plan. Provide feasibility analysis for selected projects to evaluate implementation priority.
- <u>Project Development and Implementation:</u> Develop and implement priority projects based upon preliminary designs, appropriate level of environmental study, and input from regional transportation partners. Evaluate and determine the appropriate project delivery method based on complexity, stakeholders, and financial considerations. Manage the construction of all agency projects through project final acceptance.
- Roadway and Facility Maintenance: Inspect and manage routine roadway and facility maintenance, including all aspects of the roadway within the limits of the right-of-way, excluding the toll collection and toll systems infrastructure (which is maintained by the Operations Department). Develop, design, and manage repair and replacement projects. Roadway maintenance includes assuming responsibility for vegetative maintenance such as mowing, snow and ice operations, incident response, removal of debris and remedial repairs, as needed. The Mobility Authority takes the lead on managing the Performance Based Maintenance Contract (PBMC) with TxDOT reimbursing the agency for its portion of the maintenance responsibilities for shared facilities.

#### Projects Under or Entering Construction

 183 South Project: Under construction and anticipated to fully open to traffic in 2020, with Phase I, or the interim milestone, scheduled to open in August 2019.



- MoPac Miscellaneous Work Contract: Under construction, with completion and closeout anticipated in 2019.
- 290 East Phase III Project: Under construction, with limited Notice to Proceed (NTP) issued in November 2018, and full NTP issued March 4, 2019. Anticipated to be complete late 2021.
- o 183 North Mobility Project (Loop 1 to SH 45 / RM 620): The Request for Qualifications (RFQ) for Design-Build Services was issued on March 15, 2019, with statements of qualifications due May 24, 2019. Shortlist of proposers will follow, along with issuance of the Request for Detailed Proposals (RFDP) to the shortlisted proposers. Detailed proposals are due Spring 2020.
- Projects Under Development (Feasibility, Environmental, or Design Phase)
  - 183A Toll Phase III Project: Environmental study phase, with schematic development ongoing following execution of the PS&E contract in February 2019. A Public Hearing is anticipated June 2019.
  - MoPac South Environmental Study: Environmental study phase, with efforts toward receiving an environmental decision anticipated to continue.
  - MoKan Transportation Corridor Feasibility Study (CAMPO): Participate and provide technical support as needed.
  - Travis County Roadway Safety Projects: In design phase, provide turnkey project management, design, construction, and construction management services for Travis County.

#### Goals and Initiatives:

• Asset Management Program: Complete the initial three-year Asset Management System implementation to project and plan for maintenance, repair and replacement activities, including year two of data collection on operating facilities.

Strategic Goal: Explore Transformative Technology and Adopt Industry Best Practices; Deliver on Commitments to our Customers and our Investors

• **Enhancing Assets:** Work with regional partners to evaluate potential operational, safety, capacity and access improvements.

Strategic Goals: Employ a Collaborative Approach to Implementing Mobility Solutions; Deliver Responsible Mobility Solutions that Respect the Communities We Serve; Deliver on Commitments to our Customers and our Investors



 Capital Improvement Plan/Future Projects: Continue the development of a long range/future projects plan, a five-year Capital Improvement Plan (including safety enhancements on operating facilities), and a two- year letting schedule for regional projects.

Strategic Goals: Explore and Invest in Transformative Technology and Adopt Industry Best Practices; Deliver on Commitments to our Customers and our Investors.

Continuous Improvement/Lessons Learned/Partnerships: Pursue continuous improvement by applying lessons learned and fostering community partnerships. Improve project development processes by updating project development manual, standardizing drawing and bid sets, and enhancing general best practices. Identify, review, and implement lessons learned to upgrade and enhance contract terms and oversight of contractors. Lead quarterly Association of General Contractor (AGC) Task Force meetings, and continue efforts to enhance the relationship with the contracting community.

Strategic Goal: Employ a Collaborative Approach to Implementing Mobility Solutions; Invest in Efforts that Extend Beyond Roadways

• Landscaping Enhancements: Implement landscaping enhancements to open roads, including 290E Toll and the MoPac Express Lane.

Strategic Goal: Deliver Multi-Faceted Mobility Solutions; Deliver on Commitments to our Customers and our Investors

• Maintain Existing Open Roads: Implement ride quality improvements to 290E Toll; replace large guide signs on 183A Phase I; make safety enhancements along 183A and other operating facilities.

Strategic Goal: Deliver Multi-Faceted Mobility Solutions; Deliver on Commitments to our Customers and our Investors

 Operational Improvements: Conduct traffic modeling efforts on corridors open to traffic to identify operational improvement opportunities and plan for future projects.

Strategic Goal: Deliver on Commitments to our Customers and our Investors; Deliver Multi-Faceted Mobility Solutions



• **Safety Data Evaluations**: Hold quarterly safety workshops to evaluate safety data and develop remedial approaches.

Strategic Goal: Deliver on Commitments to our Customers and our Investors; Deliver Multi-Faceted Mobility Solutions

• Leverage Technology: Continue deployment and upkeep of travel time monitoring devices (Bluetoad) on Mobility Authority existing and future corridors to aid planning and identify trouble spots.

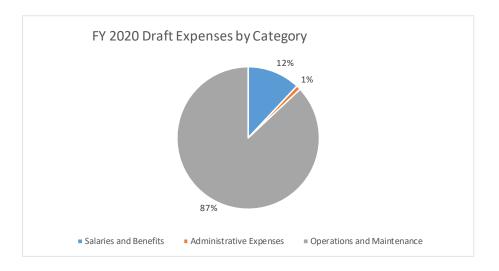
Strategic Goal: Deliver Multi-Faceted Mobility Solutions; Deliver Responsible Mobility Solutions that Respect the Communities we Serve; Explore and Invest in Transformative Technology and Adopt Industry Best Practices



## Engineering

Summary of Expenses:

	FY 2018 FY 2019			FY 2020	Increase	
	Actuals	Ad	opted Budget	Ad	lopted Budget	(Decrease)
Salaries and Benefits	\$ 1,041,130	\$	1,077,084	\$	1,370,154	27.21%
Administrative Expenses	18,803		29,750		58,485	96.59%
Operations and Maintenance	2,668,539		3,831,928		9,434,600	146.21%
Depreciation, Amoritzation and Other Expenses	135		-		-	0.00%
Interest and Other Non-Operating Expenses	-		-		-	0.00%
Total Expenses	\$ 3,728,606	\$	4,938,762	\$	10,863,239	119.96%





## Central Texas Regional Mobility Authority Operating Budget - FY 2020 Engineering

		1	_		
Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
Salaries and Benefits					
Salaries & Wages					
Salary Expense-Regular	779,127	822,888	625,396	1,028,444	24.989
Total Salaries	779,127	822,888	625,396	1,028,444	24.989
Benefits	,	,		_,,,,,,,,	
TCDRS	108,141	115,204	89,795	143,982	24.989
FICA	40,998	41,741	32,910	56,377	35.069
FICA MED	11,217	11,932	9,229	14,912	24.989
Health Insurance Expense	77,862	76,528	68,229	114,818	50.039
Life Insurance Expense	972	1,366	733	1,451	6.199
Other Benefits	22,740	6,453	22,901	9,400	45.679
Total Benefits	261,931	253,224	223,797	340,940	34.649
Payroll Taxes	202,301	200,221	220,.37	2 .2,2 10	30 17
Unemployment Taxes	72	972	972	770	-20.839
Total Payroll Taxes	72	972	972	770	-20.839
Total Salaries and Benefits	1,041,130	1.077.084	850,165	1,370,154	27.219
Administrative	, , , , , , , , , , , , , , , , , , , ,	,- ,	,	,, -	
Administrative and Office Expenses					
Legal	550	_	_	_	0.009
Cell Phones	4,020	3,000	2,895	9,785	226.179
Meeting Expense	253	500	-,	500	0.009
Toll Tag Expense	-	-	_	3,000	0.009
Parking / Local Ride Share	79	250	143	500	100.009
Mileage Reimbursement	190	3,000	241	3,000	0.009
Building Parking	-	-	_	15,000	0.009
Total Administrative and Office Expenses	5,091	6,750	3,279	31,785	370.899
Office Supplies	5,552	2,1.00	5,2.5	5-4:55	
Books & Publications	-	_	_	250	0.009
Office Supplies	424	2,000	12	1,000	-50.009
Misc Office Equipment	-	-,	1,350	2,000	0.009
Computer Supplies	120	250	224	500	100.009
Office Supplies-Printed	380	500	17	250	-50.009
Misc Materials & Supplies	-	250	-	250	0.009
Total Office Supplies	924	3,000	1,604	4,250	41.679
Communications and Public Relations	<del></del>	5,555	_,-,:	,,	12.077
Advertising Expense	1,111	1,500	_	_	-100.009
Total Communications and Public Relations	1,111	1,500	-	_	-100.009
Employee Development		2,500			100.007
Subscriptions	_	_	_	200	0.009
Agency Memberships	315	500	1,110	2,500	400.009
Professional Development	3,032	5,000	250	5,000	0.009
Other Licenses	80	500	80	250	-50.00
Seminars and Conferences	3,199	5,000	1,679	6,000	20.00
	3,133	3,000	1,075	0,000	
		7 500	2 250	8 5NN	12 22
Travel Total Employee Development	5,050 11,676	7,500 18,500	3,350 6,469	8,500 22,450	13.339 21.359



## Central Texas Regional Mobility Authority Operating Budget - FY 2020 Engineering

Account Name	Actual Amount FY 2018	Budget Amount FY 2019	FY 2019 Actual as of 4/30/2019	Adopted Budget FY 2020	% Change From Prior Year
On another and Maintenance					
Operations and Maintenance					
Operations and Maintenance Consulting					
General Engineering Consultant					
GEC-Trust Indenture Support	9,107	29,000	8,810	16,000	-44.83%
GEC 1.1 Annual O&M Budget Development GEC 1.2 Annual Facility Inspections	109,862	140,000	142,483	278,000	98.57%
GEC 1.5 Other Document Review	3,200	140,000	142,463	278,000	0.00%
GEC-Financial Planning Support	3,200	_	-	_	0.0076
		51,000	67 222	285,000	458.82%
GEC 2.1 Program Funding Support	-	31,000	67,233	265,000	430.02%
GEC-Roadway Ops Support	63,000	50,000	7,344	35,000	-30.00%
GEC 4.1 Driveway and Utility Permitting	93,764	•	3,205	474,000	-30.00% 848.00%
GEC 4.3 Maintenance Contract Support/Oversight	304,804	50,000		•	37.74%
GEC 4.4 Traffic Data Gathering and Analysis	304,604	530,000	334,175 -	730,000 15,000	25.00%
GEC 4.7 Warranty	-	12,000	-	13,000	25.00%
GEC-Technology Support GEC 5.1 Technology Development	2,106	627 420	200.070	1,000,000	59.38%
· .	2,106	627,428	299,070		
GEC 5.2 Technology Maintenance	-	230,000	193,230	28,000	-87.83%
GEC-Public Information Support	125 501		7.630		0.00%
GEC 6.1 Outreach - Non Project	135,581	120,000	7,620	-	0.00%
GEC 6.2 Public Information - Non Project	70,162	120,000	2,256	-	-100.00%
GEC-General Support	F77 710	100 000	104 522	107.000	F FC0/
GEC 7.1 Program Management	577,718	198,000	184,522	187,000	-5.56%
GEC 7.2 Technical Resource Support	29,284	40,000	17,238	34,000	-15.00%
GEC 7.3 Study and Report Review	188,704	40,000	114,876	-	-100.00%
GEC 7.4 Agency Coordination - Non Project	121,550	550,000	187,579	750,000	36.36%
GEC 7.5 Other Initiatives - Non Project	557,260	570,000	164,888	525,000	-7.89%
GEC 7.6 Other Initiatives - Project	9,659	-	-	450,000	0.00%
Traffic Modeling	373,843	590,000	51,287	150,000	-74.58%
Total Operations and Maintenance Consulting	2,649,603	3,827,428	1,785,815	4,507,000	17.76%
Road Operations and Maintenance				4 400 000	0.000/
Roadway Maintenance	-	-	-	4,400,000	0.00%
Maintenance Supplies-Roadway	-	-	-	237,000	0.00%
Tools & Equipment Expense	-	2 000	-	1,500	0.00%
Gasoline	2,428	3,000	2,930	21,600	620.00%
Repair & Maintenance-Vehicles	392	1,500	1,209	4,000	166.67%
Roadway Operations	15,869	-	-	-	0.00%
Electricity - Roadways	- 40.000	4 500	- 4420	250,000	0.00%
Total Road Operations and Maintenance	18,689	4,500	4,139	4,914,100	109102.22%
Toll Operations Expense				2 500	0.000/
Generator Fuel	-	-	-	2,500	0.00%
Fire and Burglar Alarm	247	-	-	-	0.00%
Refuse	-	-	-	1,000	0.00%
Water - Irrigation		-	-	10,000	0.00%
Total Toll Operations	247	- 2 024 020	4 700 054	13,500	0.00%
Total Operations and Maintenance	2,668,539	3,831,928	1,789,954	9,434,600	146.21%
Other Expenses					
Special Projects and Contingencies	435				0.000/
Contingency	135	-	-	-	0.00%
Total Special Projects and Contingencies	135	-	-	-	0.00%
Total Other Expenses	135	- 4 020 762		-	0.00%
Total Expenses	3,728,606	4,938,762	2,651,471	10,863,239	119.96%



### **Consolidated Staffing Schedule**

Authorized Personn	el:	FY 2018 Adopted	Positions FY 2019 Adopted	FY 2020 Adopted
Administration:	Executive Director	1	1	1
	Deputy Executive Director	1	2	2
	Executive Assistant / Office Manager	1	1	1
	Mobility Innovation Manager	0	1	1
	Director Community Relations	1	1	1
	Receptionist	1	1	1
	Intern*	1	1	1
Financial Services:	CFO	1	1	1
	Controller	1	1	1
	Budget Manager*	0	0	1
	Fiscal Analyst	1	1	1
Operations:	Director of Operations	1	1	1
	Assistant Director IT and Toll Systems	1	1	1
	Toll Operations Manager	1	1	1
	Traffic and Incident Management Manager	1	1	1
	Data Scientist*	0	0	1
	Administrative Assistant III/Toll Specialist	1	1	2
Communications:	Director of External Affairs	1	1	1
	Community Relations Manager	1	1	1
	Communications Specialist	1	1	1
	Public Involvement Manager	0	0	1
Legal:	Legal Counsel	1	1	1
	Legal Assistant/Records Manager	1	1	1
	TBD*	2	2	0
Engineering	Director of Engineering	1	1	1
	Assistant Director of Engineering - Project Development	1	1	1
	Assistant Director of Engineering - Construction Mgmnt.	1	0	0
	Senior Project Manager	1	3	3
	Project Manager	1	0	0
	Roadway/Facilities Maintenance Manager	1	1	1
	Roadway/Facilities Maintenance Specialist	1	1	2
	Senior Administrative Assistant	1	1	1
<b>Total Positions</b>		29	31	34

<sup>\*</sup> Unfilled



### **Capital Budget**

New Maintenance Vehicle	\$ 45,000
Portable/Changeable Message Signs	50,000
Mobile Customer Service Trailer	100,000
Traffic Incident Management Center Expansion - Year 1	1,500,000
Data Platform	2,150,000
Roadway Technology - Fixed Cameras, Wrong Way Detection, Dynamic Message	6,158,600
Automated License Plate Recognition - 183S	150,000
	\$ 10,153,600

### **Renewal and Replacement**

Large Small Sign Replacement 183A PH I	725,000
290E Pavement Investigation / Limited Emergency Repairs	2,500,000
183A Safety Upgrades (Guardrail)	1,500,000
	\$ 4,725,000



## FY 2020 Budget

11 2020 Buuget		
Total Revenues (excluding MoPac and SH 45SW)	\$ 112,804,444	
System Operating Costs		
Toll Operations	\$ 20,146,261	
Finance Department	255,200	
Finance Department	52,000	
Finance Department	429,785	
Finance Department	720,000	
Finance Department	424,538	
Finance Department	250,698	
Legal	156,178	
Legal	200,000	
Communications	337,480	
Communications	742,352	
Engineering	959,108	
Engineering	1,817,043	
Administration	744,341	
Total System Operating Costs	\$ 27,234,983	
Available Net Revenue per Indenture	85,569,461	
	_	Coverage
Debt Service Senior Lien Bonds	17,635,288	4.85
Debt Service Subordiate Lien Bonds	12,168,259	2.87
Maintenance	3,863,086	
Available Net Revenue per Indenture after Maintenance	81,706,375	
Debt Service Senior Lien Bonds	17,635,288	4.63
Debt Service Subordiate Lien Bonds	12,168,259	2.74



	Cash		Accreted	Caitalized	Other Funding	Capitalized on		t Service Net
	Interest	Principal	Interest	Interest	Sources	Balance Sheet	Cas	sh Payments
-1.1		2010 Senior Lien Re						
7/1/2019 \$	208,150		2,563,453				\$	208,150
1/1/2020 \$	208,150						\$	7,448,150
7/4/2040			CABS					
7/1/2019			499,631					
1/1/2020		'	515,422 Revenue Bonds					
7/1/2010 ¢	2 410 125	2013A Senior	Revenue Bonas				ė	2 410 125
7/1/2019 \$	3,410,125 3,410,125	ć 2.210.000					\$ \$	3,410,125
1/1/2020 \$	3,410,123						Þ	6,620,125
-1.1		2013 Subordinate	ed revenue Bond	Is				
7/1/2019 \$	2,457,375	4					\$	2,457,375
1/1/2020 \$	2,457,375						\$	4,807,375
= /- /		2015A Senior	Revenue Bonds	4				
7/1/2019				\$ 7,469,750		\$ 7,469,750		
1/1/2020				\$ 7,469,750		\$ 7,469,750		
7/4/2040 A	4 740 605	2015B Senior	Revenue Bonds			4 740 605		4 740 605
7/1/2019 \$	1,719,625					\$ 1,719,625		1,719,625
1/1/2020 \$	1,719,625	2016 6	D			\$ 1,719,625	\$	1,719,625
7/4/2040 6	0.722.540	2016 Senior R	Revenue Bonds		ć 2.247.000			C 475 540
7/1/2019 \$	8,722,519	ć 4.24F.000			\$ 2,247,000		\$	6,475,519
1/1/2020 \$	8,722,519		e Revenue Bond	<b>1</b> _	\$ 2,247,000		\$	7,720,519
7/4/2040 6	4 670 004	2016 Subordinat	e kevenue Bona	IS				4 670 004
7/1/2019 \$		ć 41F 000					\$	1,679,081
1/1/2020 \$	1,679,381		ta IIIahaaa Faad	•			\$	2,094,381
7/1/2010			te Highway Fund			¢ 660.603		
7/1/2019 1/1/2020			660,692 673,906			\$ 660,692 \$ 673,906		
1/1/2020		TXDOT 183S State	•	nnk		\$ 673,906		
7/1/2019			660,692	alik.		\$ 660,692		
1/1/2020			673,906			\$ 673,906		
1/1/2020			A 183S			\$ 675,500		
7/1/2010						ć 2.074.700		
7/1/2019 1/1/2020			2,874,708 4.464.920			\$ 2,874,708		
1/1/2020		·	, - ,			\$ 4,464,920		
			Highway Fund					
7/1/2019			1,568,306			\$ 1,568,306		
1/1/2020			2,100,471			\$ 2,100,471		
		MoPAC Re	egions Loan					
Annual \$	1,200,000						\$	1,200,000
		2018 Senior R	Revenue Bonds					
7/1/2019 \$	1,108,625			\$ 1,108,625		\$ 1,108,625		
1/1/2020 \$	1,108,625			\$ 1,108,625		\$ 1,108,625		
		2018 Subordinat	e Revenue Bond	s				
7/1/2019 \$	209,647					\$ 209,647		209,647
1/1/2020 \$	920,400					\$ 920,400	\$	920,400
			nate TIFIA Bond					
7/1/2019			\$ 414			\$ 414		
1/1/2020			5 750			\$ 750		
						\$ 35,404,810	\$	48,690,097



### **Capital Improvement Projects**

## Capital Improvement Projects as of July 1, 2019

	Estimated Total	State/Federal	General	
Project Name	Project Cost	Funding	Fund	Funding Source
				Category 2, Category 7, and Categor 12 Funding
Mopac Express Lanes Project - North (to completion)	199,500,000	199,500,000		and Short-Term Financing
				Category 2 and Category 12 Funding, Revenue
US 183 South (to completion)	743,000,000	147,000,000		Bonds, TIFIA Loan
Mopac Express Lanes Project - South (to construction)	16,500,000	16,500,000		Proposition 12 Funding
183A PH III	260,000,000			TBD
				TXDOT Grant, TXDOT Loan, Hays and Travis
SH 45 SW ( to completion)	108,920,000	88,920,000		Counties
US 183 N Express Lanes (to environmentatl clearance)	580,000,000	7,200,000		Category 7 Funding
290E/130 Direct Connectors (to completion)	127,000,000	87,940,000		TXDOT, TIFIA Loan
Projects Under Development			1,000,000	General Fund
	\$ 2,034,920,000	\$ 547,060,000	\$1,000,000	

#### Funding Sources Descriptions:

Category 2 - Metropolitan Area Corridor Projects (Federal)

 ${\it Category~7-Statewide~Transportation~Program~-~Metropolitan~Mobility/Rehabilitation~(Federal)}$ 

Category 12 - Commission Strategy Priority (State/Federal)

Proposition 12 - General Obligation Bond Projects (State)



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